

**Appendix 3-E  
Workplace Interview Guides: BCC**

**Interview Guide for New Engineers  
How do new engineers begin their careers and succeed at [company]?**

**Background Information for Interview Process**

<p><b>Focused Interview</b></p> <ul style="list-style-type: none"> <li>• <i>Maximize range</i></li> <li>• <i>Elicit specific reports</i></li> <li>• <i>Elicit depth—cognitive, affective, evaluative</i></li> <li>• <i>Elicit personal context through prior experiences and personal attributes</i></li> </ul>	<p>Help interviewee:</p> <ul style="list-style-type: none"> <li>• Recall past reactions to past events, not present reactions to past events</li> <li>• Link responses to past situation (concrete, not introspection)</li> <li>• Avoid superficial responses</li> <li>• Focus on past situation, not interview</li> </ul>
<p><b>Critical Incidents</b></p> <ul style="list-style-type: none"> <li>• <i>Complete activity</i></li> <li>• <i>Clear intent and consequences</i></li> </ul>	<p>Incidents</p> <ul style="list-style-type: none"> <li>• Learning</li> <li>• Exchange</li> <li>• Technical</li> <li>• Social</li> <li>• Task oriented</li> <li>• Group process oriented</li> <li>• Supervisor oriented</li> <li>• Organization oriented</li> </ul>
<p><b>Developing Expertise</b></p>	<p>How is technical (vs. social/people) defined? Wow factor Applying eng. knowledge and skills to practice Identifying most valuable knowledge/skills from school Perceptual changes of engineering in practice Patterns of continuing education and development</p>
<p><b>Socialization</b></p>	<p>Adjusting to fit: assimilating Learning (content) --tasks, group procedures, supervisor expectations, org culture/values Learning (process) informal --trigger, select strategy, implement, assess Social exchange (LMX, CMX) --actors, resources, exchange structure, exchange process (initiate, transact, reciprocate) --amount of interaction --direct, general, productive (negotiated) --LMX: respect, trust, responsibility, autonomy, mutual obligation --role clarity --perceptions of success, commitment, satisfaction</p>

## Interview Guide for New Engineers

<p><b>Introduction</b></p>	<p>Introductory remarks</p> <ol style="list-style-type: none"> <li>1. State purpose and sponsorship of study</li> <li>2. Group sampled/interviewed (answer “Why me?”)</li> <li>3. Anonymity of data (show how anonymity will be guarded)</li> </ol>
<p><b>Overview of Study</b></p>	<p>I am with [school] and am are working with HR at [company]. We are interested in improving the educational programs for engineers and the onboarding programs at [company]. Specifically, what helps you work successfully within [company].</p>
<p><b>Identify incidents</b></p> <p><b>Expertise</b> <i>Problem solving process</i> <i>Tasks &amp; procedures</i></p> <p><b>Socialization</b> <i>Learning process</i> <i>Exchange process</i></p> <p><b>Behaviors</b> <b>Thoughts</b> <b>Emotions</b></p>	<p>Think back to when you started working here. What was the [first, second, third] incident or experience you had:</p> <p><i>technical</i> in which you had to apply your engineering knowledge/skills to solve a problem or accomplish some task</p> <p><i>social</i> that taught you something about how things get done here? That is, the way things are done here and what was expected of you.</p> <p><i>[Identify 2-3 critical incidents each (technical &amp; social)]</i></p> <p><i>Time</i> When did this incident happen?</p> <p><i>Place</i> Where did this incident take place?</p> <p><i>Antecedents</i> What were the general circumstances leading up to this incident?</p> <p><i>Personal Context</i> What were your circumstances surrounding this incident?</p> <p><i>Actors</i> Who was involved?</p> <p><i>Behaviors and interactions</i> What exactly did the others do?</p> <p><i>Behaviors and interactions</i> What exactly did you do?</p> <p><i>Consequences</i> What was the outcome of this incident?</p> <p><i>Motivations</i> Why did you do this?</p> <p><i>Move to technical section ↴</i></p>

<p><b>Expertise: Engineering knowledge, skills, attributes (KSAs) at entry and at present: how changed?</b></p>	<p><i>For 2-3 technical incidents</i></p> <ul style="list-style-type: none"> <li>• <i>Problem-solving and tasks/procedures</i></li> <li>• <i>Applying knowledge of engineering</i></li> <li>• <i>Management of projects</i></li> <li>• <i>Team work with coworkers, others, supervisor</i></li> </ul>
	<p>I assume you spend your time at work doing technical type of work, but also you have to work with other people and the procedures of the organization. First of all, I want to focus our discussion today on how you apply your technical knowledge to solving problems and doing engineering tasks.</p> <ul style="list-style-type: none"> <li>• Think back about a specific technical problem or task</li> <li>• What was the problem? <ul style="list-style-type: none"> <li>- How did you define/frame the problem?</li> <li>- Conceive</li> <li>- Design</li> </ul> </li> <li>• What knowledge and skills did you apply to work on the problem? <ul style="list-style-type: none"> <li>- Where did you learn the knowledge and skills (topic)?</li> <li>- How did you learn the topic? <i>Bookwork, labwork</i></li> <li>- Implement</li> <li>- Operate</li> </ul> </li> <li>• What questions/concerns did you have?</li> <li>• How did you find answers?</li> <li>• What do you wish you knew then?</li> <li>• Where did you get the knowledge you were missing?</li> <li>•</li> <li>• What did you learn from this situation?</li> <li>• What would you do differently (what did you learn from this experience)? <ul style="list-style-type: none"> <li>- Operate</li> </ul> </li> </ul> <p>Are these typical or unique events among your peers?</p> <p><b>Transition</b></p> <p>Difference between school and work</p> <p><i>Move to social/learning section ↴</i></p>

<b>Socialization: Informal Learning and Relationship Building</b>	<i>For 2-3 social incidents</i> <i>For each incident, discuss the learning process and learned outcomes related to cognitive affectual, and social</i>
<b>Transition to social</b>	<p>Now, I would like to talk about the social/people aspects of your work. Specifically, I'd like to talk about how you learned the [company] way to work with other people, other departments, and how you learn what others expect of you on the job.</p>
<b>NORMS</b> <b>Cognitive</b> <i>knowledge</i> <b>Behavior</b> <i>skills</i>	<p><b>About a specific incident:</b>  Describe what you expected to occur/ought to occur (previous knowledge, mental model)  Actually occurred  Describe how you handled the experience.  Describe what you learned from that incident. [<i>specific knowledge, skills, meanings, understandings</i>]</p> <p>[<i>Specify cognitions in concrete details: range, specificity, depth, personal context</i>]</p> <p>Do you think this is a typical/common experience?</p>
<b>Affect</b> <i>feelings, emotions, moods, motivations</i>	<p>Describe how you felt about that incident. [<i>specific feelings, emotions, moods, motivations</i>]</p> <p>[<i>Specify feelings, emotion, mood, motivation in concrete details: range, specificity, depth, personal context</i>]</p>
<b>Social</b> <i>participation, communication, cooperation</i>	<p>Describe how you interacted with others before, during, and after the incident.  [<i>Specify participation, communication, and cooperation in concrete details: range, specificity, depth, personal context</i>]</p>
<b>Social Exchange</b> <i>supervisor, coworkers</i> <i>respect, trust, and obligation</i>	<ul style="list-style-type: none"> <li>• Describe your relationship with your supervisor.</li> <li>• Describe your relationship with your coworkers.</li> <li>• Probe for indications of respect (engagement in decision-making), trust (degree of autonomy and responsibility), and mutual obligations (commitment)</li> </ul>
<b>Understanding of success</b>	<p>What do you think will help you and/or others succeed here?  What could [company] do to help new engineers succeed?</p> <p>What do you see yourself doing in 3-5 years?</p>
<b>Closing</b>	<p>Any other comments?  Advice? For new hires. For school?</p>

**Interview Guide for Supervisors**  
**How do new engineers begin their careers and succeed?**

**Background Information for Interview Process**

<p><b>Focused Interview</b></p> <ul style="list-style-type: none"> <li>• <i>Maximize range</i></li> <li>• <i>Elicit specific reports</i></li> <li>• <i>Elicit depth—cognitive, affective, evaluative</i></li> <li>• <i>Elicit personal context through prior experiences and personal attributes</i></li> </ul>	<p>Help interviewee:</p> <ul style="list-style-type: none"> <li>• Recall past reactions to past events, not present reactions to past events</li> <li>• Link responses to past situation (concrete, not introspection)</li> <li>• Avoid superficial responses</li> <li>• Focus on past situation, not interview</li> </ul>
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<p><b>Developing Expertise</b></p>	<p>How is technical (vs. social/people) defined? Wow factor          Applying eng. knowledge and skills to practice          Identifying most valuable knowledge/skills from school          Perceptual changes of engineering in practice          Patterns of continuing education and development</p>
<p><b>Socialization</b></p>	<p>Adjusting to fit: assimilating          Learning (content)          --tasks, group procedures, supervisor expectations, org culture/values          Learning (process) informal          --trigger, select strategy, implement, assess          Social exchange (LMX, CMX)          --actors, resources, exchange structure, exchange process (initiate, transact, reciprocate)          --amount of interaction          --direct, general, productive (negotiated)          --LMX: respect, trust, responsibility, autonomy, mutual obligation          --role clarity          --perceptions of success, commitment, satisfaction</p>

## Interview Guide for Supervisors

<b>Introduction</b>	<p>Introductory remarks</p> <ol style="list-style-type: none"> <li>4. State purpose and sponsorship of study</li> <li>5. Group sampled/interviewed (answer “Why me?”)</li> <li>6. Anonymity of data (show how anonymity will be guarded)</li> </ol>
<b>Overview of Study</b>	<p>I am with [school] and am are working with HR at [company]. Our interest has to do with how new engineering graduates make the transition from school to work. Specifically, what helps them work successfully within [company].</p>
<p><b>Identify roles</b></p> <p><b>Identify incidents</b></p> <p><b>Expertise</b> <i>Problem solving process</i> <i>Tasks &amp; procedures</i></p> <p><b>Socialization</b> <i>Learning process</i> <i>Exchange process</i></p> <p><b>Behaviors</b> <b>Thoughts</b> <b>Emotions</b></p>	<p>What are your roles as a supervisor related to supervising a new engineer(s)?</p> <ul style="list-style-type: none"> <li>- <i>Most important</i></li> <li>- <i>Least important</i></li> </ul> <p>Think back (over the past year) about a specific incident in which you interacted as a supervisor with a new engineer.</p> <p>What was the [first, second, third] incident or experience you had:</p> <p>Describe the incident:</p> <ul style="list-style-type: none"> <li>- <i>Context, antecedents</i></li> <li>- <i>Roles</i></li> <li>- <i>Behavior</i></li> <li>- <i>Consequences</i></li> <li>- <i>Relationship factors</i></li> <li>- <i>Exchange factors</i></li> <li>- <i>Expectations</i></li> </ul> <p><i>Time</i> When did this incident happen?</p> <p><i>Place</i> Where did this incident take place?</p> <p><i>Antecedents</i> What were the general circumstances leading up to this incident?</p> <p><i>Personal Context</i> What were your circumstances surrounding this incident?</p> <p><i>Actors</i> Who was involved? <i>Behaviors and interactions</i> What exactly did the others do? <i>Behaviors and interactions</i> What exactly did you do?</p> <p><i>Consequences</i> What was the outcome of this incident?</p> <p><i>Motivations</i> Why did you do this?</p> <p><i>Move to learning section ↴</i></p>

<p><b>Expertise: Engineering knowledge, skills, attributes (KSAs) at entry and at present: how changed?</b></p>	<p><i>For 2-3 technical incidents</i></p> <ul style="list-style-type: none"> <li>• <i>Problem-solving and tasks/procedures</i></li> <li>• <i>Applying knowledge of engineering</i></li> <li>• <i>Management of projects</i></li> <li>• <i>Team work with coworkers, others, supervisor</i></li> </ul>
	<p>First of all, I want to focus our discussion on your observations about how new engineers apply their technical knowledge to solving problems and doing engineering tasks.</p> <ul style="list-style-type: none"> <li>• What skills do you look for in a new hire?</li> <li>• What important technical skills do you think new hires often lack?</li> <li>• Any characteristics of new hires in the way they solve problems/work on projects?</li> <li>• What knowledge and skills did you think should apply to work on the problem?</li> <li>• What questions/concerns do you typically have with new hires?</li> <li>• How do you become comfortable with their abilities?</li> <li>• How do help them learn the details of their job? mentors senior eng.</li> <li>• Do you see any differences between new grads and experienced new hires? What are they?</li> <li>• Anything you would do differently?</li> </ul> <p>Are these typical or unique events among your peers?</p> <p><i>Move to social/learning section ↴</i></p>

<b>Socialization: Learning &amp; Relationship Building</b>	
<b>Role</b>	<p>Describe what you see as your role as a manager/supervisor.</p> <p>Describe how you helped the new hire learn what to know and the proper way to do things.</p> <p>Describe what you have learned over time about managing new people. <i>[specific knowledge, skills, meanings, understandings]</i></p>
<b>Culture</b>	<p>Describe important characteristics of the culture of the company. <i>[Artifacts, values, assumptions]</i></p> <p>What are some of the key values and assumptions of the company?</p>
<b>Norms</b>  <b>Social</b> <i>participation, communication, cooperation</i>	<p>Describe what you expected the new employee to know and do. - <i>Attitudes, Knowledge, Skills, Behavior</i></p> <p>Describe how you interact with those that report to you. <i>[Specify participation, communication, and cooperation in concrete details: range, specificity, depth, personal context]</i></p> <p>How do you foster engagement with new hires?</p> <p>How do you integrate new hires into the company?</p>
<b>Social Exchange</b> <i>supervisor, coworkers</i> <i>respect, trust, and obligation</i>	<ul style="list-style-type: none"> <li>• Describe how you develop productive relationships with new employees.</li> <li>• How do you develop trust, autonomy, and commitment with employee?</li> <li>• What are the stages of development for new employees? <i>[first year; first 5 years]</i></li> <li>•</li> <li>• How/what kind of help from others?</li> <li>• Probe for indications of <b>respect</b> (<i>engagement in decision-making</i>), <b>trust</b> (<i>degree of autonomy and responsibility</i>), and <b>mutual obligations</b> (<i>commitment</i>)</li> </ul>
<b>Understanding of success</b> <b>Perceptions of commitment</b>	<ul style="list-style-type: none"> <li>• What do you think helps new employees succeed here?</li> <li>• What are the attributes of stars/quick starters?</li> <li>• What can you/[company] do to foster success?</li> </ul>
<b>Closing</b>	Any other comments?