



WINROCK
INTERNATIONAL

Putting Ideas to Work

POSITION ANNOUNCEMENT

PROGRAM OFFICER:

Winrock International believes that well-structured markets can be the most effective and efficient mechanism for improving environmental outcomes in a cost-effective manner. Sound science and economics are essential for the long-term success of environmental markets. This new position is designed to further strengthen Winrock's role as a leader in the use of market mechanisms to efficiently address environmental issues related to agriculture and will be integral to the organization's commitment to expand its impact in this area.

Effective with the release of this position announcement, Winrock International is recruiting applicants for Program Officer for the Environmental Resources Trust Unit within its Environment Group. Responsibilities, duties, and qualifications are described in the attached position description.

GENERAL:

Winrock International is a nonprofit organization that works with people in the United States and around the world to increase economic opportunity, sustain natural resources, and protect the environment. Winrock matches innovative approaches in agriculture, natural resources management, clean energy, and leadership development with the unique needs of its partners. By linking local individuals and communities with new ideas and technology, Winrock is increasing long-term productivity, equity, and responsible resource management to benefit the world and its people.

SALARY:

The annual salary will be commensurate with qualifications and experience. Benefits include life, disability and medical insurance, retirement package, and other standard Winrock benefits.

APPLICATIONS:

Applicants may go to Winrock's Job Page at www.winrock.org to complete an online application, submit a current resume and cover letter referencing **HRM / ERT** by **July 11, 2014**.

Winrock International is an equal opportunity and affirmative action employer.

POSITION DESCRIPTION

POSITION TITLE: Program Officer
LOCATION: ARLINGTON, VA
UNIT: Environmental Resources Trust
REPORTS TO: Program Officer II

POSITION SUMMARY:

This position will help to expand Winrock's leadership role in the use of pay-for-performance conservation, which seeks to develop outcome-based incentives that motivate agricultural producers to seek out the most appropriate and cost-effective actions to reduce nutrient loss and greenhouse gas (GHG) emissions from their lands. The successful candidate will conduct applied research and engage watershed stakeholders, agency staff, corporations, and scientists to help design appropriate economic incentives to induce efficient solutions using current and emerging science and tools to quantify nonpoint source pollution flows. Developing solutions that deliver conservation more cost-effectively will require working with new markets and private sector initiatives to reduce the environmental impact of food and fiber production across the supply chain.

The successful candidate will conduct analysis and manage projects in support of Winrock's Pay-for-Performance initiative, our work on sustainable livestock systems, and other Winrock projects. The focus of this work is primarily in the U.S.; some international projects are in preparation. The successful candidate will be expected to develop new projects through external funding.

ESSENTIAL RESPONSIBILITIES:

- Design incentive mechanisms and conduct analyses related to the provision and transaction of ecosystem services from agriculture.
- Develop quantification protocols that address water quality and climate change impacts from agriculture.
- Convene partners on thought leadership for program design and implementation of pay-for-performance conservation.
- Coordinate project implementation with partners to ensure timely completion of high-quality project deliverables.
- Provide leadership on improving the delivery of conservation from agriculture, with a particular focus on water quality and greenhouse gas issues, through high quality publications.
- Secure external funding to initiate a portfolio of new projects.
- Represent Winrock International at conferences and project meetings.
- Manage project workflow and budgets, including contracts, subcontracts and consultants for timely submission of deliverables and progress reports to funders.
- Domestic travel is required.

QUALIFICATIONS AND BACKGROUND:

Education: Master's or Ph.D. degree in a related field (e.g. agricultural or environmental economics, agronomy, soil science, water resources, natural resource management) required.

Experience: At least 3 years of relevant work experience required. Experience working with, and a solid understanding of, agricultural production is highly desired. Demonstrated success with proposal preparation and business development is a plus.

Skills: Strong writing and communication skills required. Ability to plan, organize and coordinate all functions required for successful implementation of a portfolio of projects related to agriculture and the environment.

Computer proficiency. Must be skilled in the use of the Microsoft platform (Word, Excel, PowerPoint, and Outlook). Demonstrated experience creating efficient spreadsheet analyses is highly desirable. Webpage creation and maintenance and plus.

Should be analytical, detail-oriented, flexible, and decisive in order to coordinate several activities simultaneously, quickly analyze and resolve specific problems, and cope with deadlines.

Excellent command of spoken and written English language required. Second language helpful.

Attention to detail required. Ability to handle multiple tasks and work with multiple partners simultaneously.

Other: Ability to maintain strict confidentiality, exercise discretion and good judgment.

Willingness to be flexible, positive and supportive of staff while maintaining Winrock policies and procedures.

Must **not** require sponsorship to work in the United States.