JOB DESCRIPTION

JOB FAMILY JOB NUMBER SALARY GRADE STATUS	400003	The Nature www. Conservancy Protecting nature. Preserving life.*
SUMMARY	The Lead Scientist provides technical and scientific support and leadership for the North America Fisheries Program and regional fishery conservation efforts on the Atlantic Coast and in the Caribbean.	
ESSENTIAL FUNCTIONS	The Lead Scientist helps to establish the Conservancy as a leading fisheries conservation partner within the area of responsibility, helps to develop and shape conservation priorities, projects, and long-term conservation strategies, builds scientific and technical capacity in the field and develops key partnerships with field offices, federal and state agencies, fishermen, academic institutions, or others to identify and resolve technical issues. S/he uses diverse internal and external channels to widely communicate solutions and best practices. Programmatic scope will require cross-boundary work and relationships – including across state, regional, and country programs. S/he develops innovative scientific methods, analyses, tools and frameworks to address fishery conservation challenges. The Lead Scientist conducts scientific surveys and research, records data, writes reports and develops proposals in order to administer and coordinate conservation programs within a conservation or business unit.	
RESPONSIBILITIES & SCOPE	 Delivers tools, science and technical support, field services and training to staff and partners. Provides fieldwork and logistical support for research, project development and monitoring. Designs and implements experiments relative to program area. May lead staff, interns or volunteers on a project basis. Builds cooperation from outside parties to accomplish program goals. Responsible for helping to ensure that public and private funds are raised to meet program needs. May manage multiple grants, contracts or requests for proposals. Must work in variable weather conditions, at remote locations, in hazardous terrain and under physically demanding circumstances. 	
MINIMUM QUALIFICATIONS	 Master's Degree in science related field and 4 years of experience experience. Experience leading and working with cross-functional teams. Experience synthesizing, interpreting and communicating scientia Ability to communicate clearly via written, spoken, and graphica Experience preparing reports of findings. Record of peer reviewed publications in scientific journals. Experience working and communicating with a wide range of peer Solid grasp of principles of fishery biology, population dynamics Understanding of sources, use, management, and various limitation Knowledge of and experience with the process of how science is Ability to meet deadlines. 	ific information. al means. cople. s, marine ecology. ons of fishery data in the United States.
PREFERRED KNOWLEDGE, SKILLS & EXPERIENCE	 Ph.D. and 1-3 years experience in fisheries science and managem Demonstrated experience influencing or developing conservation the U.S. fishery management council process. Knowledge of current trends and practices in fisheries science, m Demonstrated experience in fundraising and/or grant writing. Proven negotiation skills. Attention to detail. Experience developing and delivering training. 	on and management plans, particularly through

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ORGANIZA TIONAL COMPETENCIES	Communications	Effectively expresses messages verbally and in writing. Actively listens to others. Fosters open exchange of issues. Is timely with information.
	Flexibility & Innovation	Flexible to changing circumstances. Takes innovative approaches towards work. Takes calculated risks and makes dependable decisions in the fact of uncertainty.
	Interpersonal Savvy	Maintains positive working relationships. Contributes to productive partnerships inside and outside the organization. Understands team member roles and values the contributions of others. Effectively deals with conflict.
	Open to Learning	Versatile learner and committed to self-improvement. Employs strengths effectively. Willingly shares knowledge with others. Seeks coaching on areas needing improvement. Adjusts behavior/performance as needed. Views mistakes as learning opportunities.
	Organizational Awareness	Understands the basics of our business. Knows how local job relates to the big picture & contributes to the overall strategy. Knows how/why things work inside TNC. Easily moves through internal networks and channels for success.
	Produces Results	Takes Initiative. Focuses on priorities. Strives for excellence. Is dependable and accountable for results. Persistent in the face of obstacles and meets deadlines.

This description is not designed to be a complete list of all duties and responsibilities required for this job.

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