

# The Need to Trust: How Features of the Forecasted Weather Increase Forecast Trust

Joy E. Losee; Susan Joslyn

## Background

- Trust is an important part of hazard mitigation (e.g., Lin, Shaw, & Ho, 2008; McIvor, Paton, & Johnston, 2009; Njome, Suh, Chuyong, & de Wit, 2010)
- Specifics of the information and individual perceptions might influence trust. (Jost, Banaji, & Nosek, 2004)
  - Severity:** For a severe (vs. non-severe) event, people tend to perceive greater risk and may correspond to a greater need to trust.
    - System justification posits that severe threats increase a need to trust (Jost, Banaji, & Nosek, 2004)
  - Familiarity:** Greater familiarity with a weather pattern likely corresponds to a lower need for trust in information about that weather.
    - Greater personal experience has been linked to lower risk perception (Matayas et al., 2011)
  - Consistency:** Inconsistencies in information can negatively influence how people use the information (e.g., Elder, Xirasagar & Piper, 2007).

## Hypotheses

- Greater trust for...
- high severity forecasts.
  - unfamiliar weather patterns.
  - consistent forecasts
  - greater perceived severity and threat.

## Results

### Predicting trust:

6 nested mixed linear models (MLM; Hoffman & Rovine, 2007)

### Increased trust predicted by:

- Experimental Manipulation (Model 2)**
- High severity forecasts
    - ( $b = -0.02$  to  $-0.05$ ,  $se = .01$  to  $.02$ )
  - More consistent forecasts
    - ( $b = -0.07$  to  $-0.08$ ,  $se = .01$  to  $.02$ )
  - Winter forecasts

- Perceptual variables (Model 3 – 5):**
- Individual level perceived likelihood of high severity
    - ( $b = 0.19$  to  $0.30$ ,  $se = .05$  to  $.06$ )
  - Trial-by-trial level perceived likelihood of high severity
    - ( $b = 0.10$  to  $0.12$ ,  $se = .03$  to  $.04$ )
  - Trial-by-trial level perceived likelihood of low severity
    - ( $b = 0.11$ ,  $se = .03$ )
  - Individual level perceived danger
    - ( $b = 0.40$  to  $.51$ ,  $se = .15$  to  $.19$ )
  - Trial-by-trial level expected harm
    - ( $b = .09$ ,  $se = .03$ )

### Individual differences (Model 6)

- Identifying as male
  - ( $b = -.16$ ,  $se = .05$ )
- Familiarity (weather pattern x location;  $b = .04$ ,  $se = .02$ )
  - Floridians trusted snow (*unfamiliar*) forecasts more than thunder (*familiar*) forecasts.
  - Washingtonians trusted the two forecast about equally, however, they trusted the thunder (*unfamiliar*) forecasts more than Floridians did.

### Closure decisions:

We used Generalized Estimating Equations (GEE) to analyze closure decisions.

Participants were **more likely to close** when...

- forecasted severity was high
  - ( $b = -5.12$ ,  $se = .28$ )
- forecasts were consistent
  - ( $b = 1.06$ ,  $se = .25$ )
- participants generally trusted the forecasts more
  - ( $b = -0.31$ ,  $se = .17$ )

## Method

### Participants

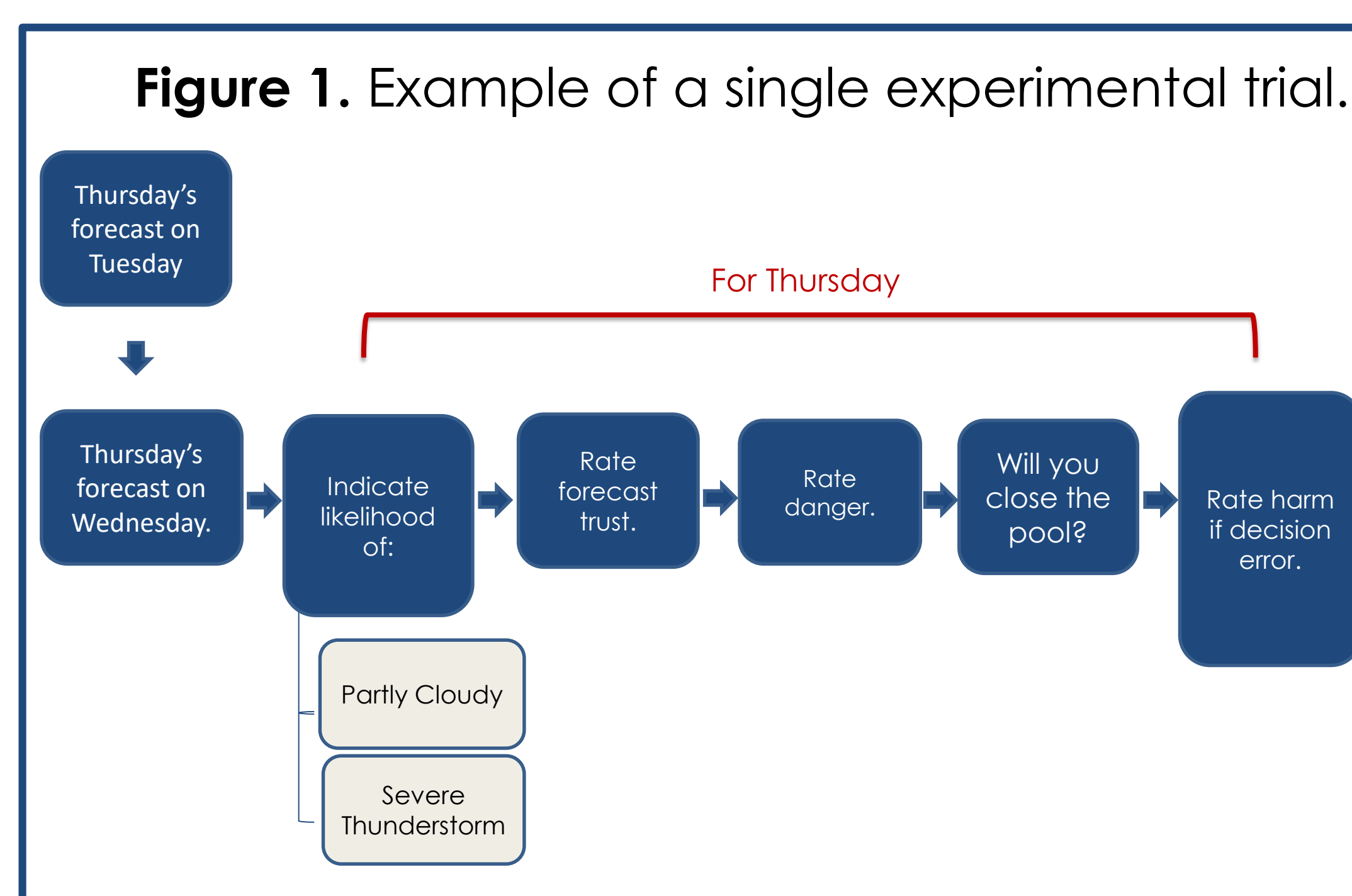
107 University of Florida and 105 University of Washington undergraduate psychology students (Age<sub>M</sub> = 19.11, SD = 2.65; 61.8 % female)

\*\*Familiarity operationalized as the location (UF vs. UW) x weather type (snow vs. thunder) interaction—e.g., UW participants were in the *unfamiliar* condition when they completed the thunder task and *familiar* when they completed the snow task.

### Design and Procedure

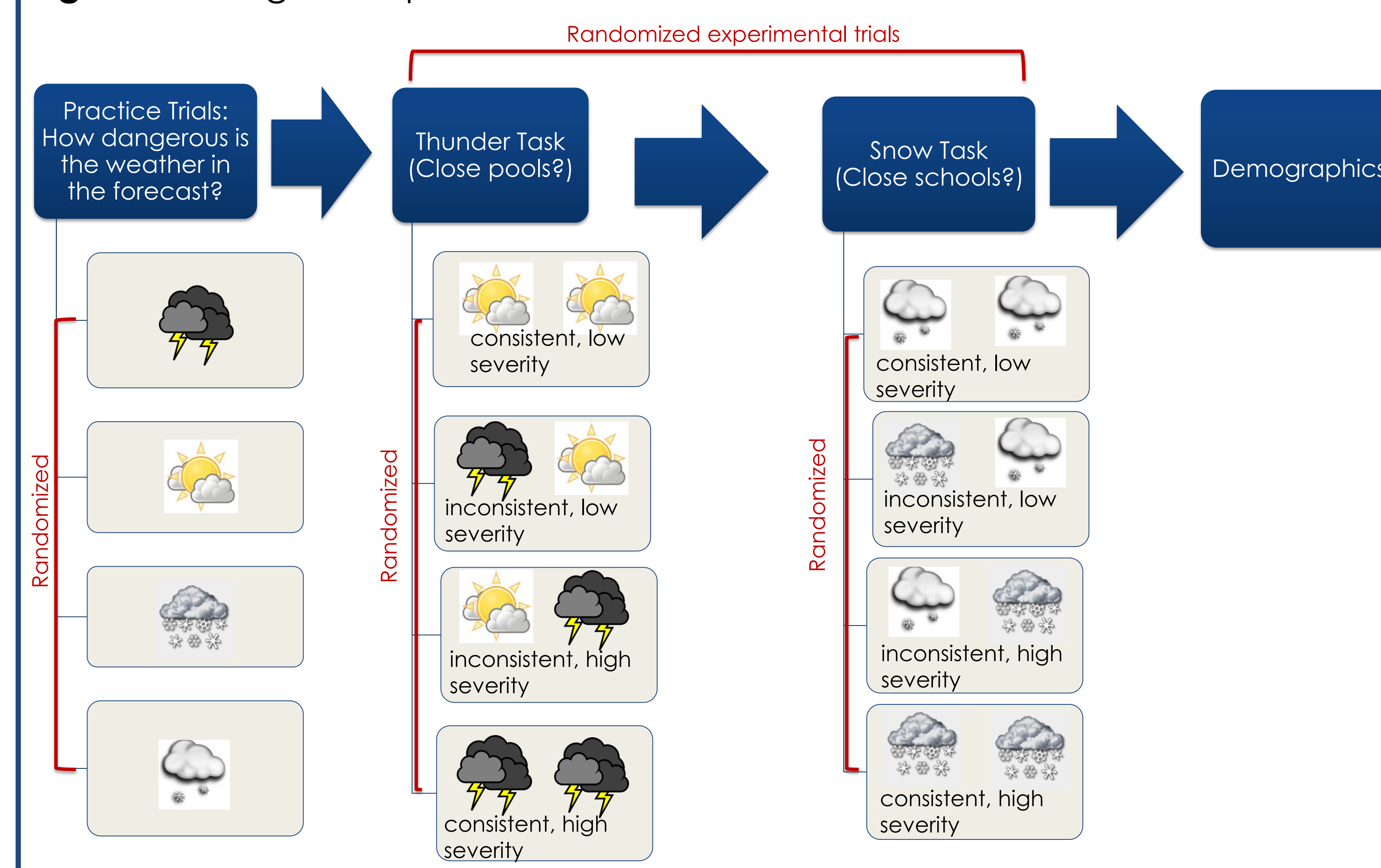
Participants were charged with two tasks:

- close schools in the snow task if they think weather will be dangerous
- close pools in the thunder task if they think weather will be dangerous



All responses to continuous measures were from 0 to 100

Figure 2. Design and procedure flow chart



## Conclusions

### Hypothesis Support

- Trust:** Greater trust for high severity forecasts, with higher risk and threat perception, for consistent forecasts and for unfamiliar weather.
- Closure decisions:** Forecast severity, consistency and trust also predicted a greater likelihood to close the schools or pools.

### Conclusion

- People trust forecasts when they need to—when the weather is severe, they see it as severe, and when the threat is unfamiliar.

### Limitations and Future Directions

- Participants were students—not used to making school or pool closure decisions.
- Overall reports of familiarity were higher for thunderstorms than “several inches of snow.”
- In the future, we can work to improve the “several inches of snow” forecast to make it more

## References

Elder, K., Xirasagar, S., & Piper, C. (2007). African Americans' decisions not to evacuate new orleans before hurricane katrina: A qualitative study. *American Journal of Public Health, 97*, 124-129.

Hoffman, L. & Rovine, M. J., 2007. Multilevel models for the experimental psychologist: Foundations and illustrative examples. *Behavior Research Methods, 39*, 101-117. doi: 10.3758/s13428-014-0474-y

Jost, J. T., Banaji, M. R., & Nosek, B. A., 2004. A decade of system justification theory: Accumulated evidence of conscious and unconscious bolstering of the status quo. *Political Psychology, 25*, 881-919. doi: 10.1111/j.1467-9221.2004.00402.x

Lin, S., Shaw, D., & Ho, M.-C. (2008). Why are flood and landslide victims less willing to take mitigation measures than the public? *Natural Hazards, 44*, 305-314. doi: 10.1007/s11069-007-9136-z

McIvor, D., Paton, D., & Johnston, D., 2009. Modelling community preparation for natural hazards: Understanding hazard cognitions. *Journal of Pacific Rim Psychology, 3*, 39-46. doi: 10.11375/prp.3.2.39

Njome, M. S., Suh, C. E., Chuyong, G., & de Wit, M. J., 2010. Volcanic risk perception in rural communities along the slopes of mount Cameroon, West-Central Africa. *Journal of African Earth Science, 58*, 608-622.

Matayas, C. J., Srinivasan, S., Cahyanto, I., & Villegas, J., 2011: Risk perception and evacuation decisions of Florida tourists under hurricane threats: A stated preference analysis. *Natural Hazards, 59*, 871-890. doi: 10.1007/s11069-011-9801-0