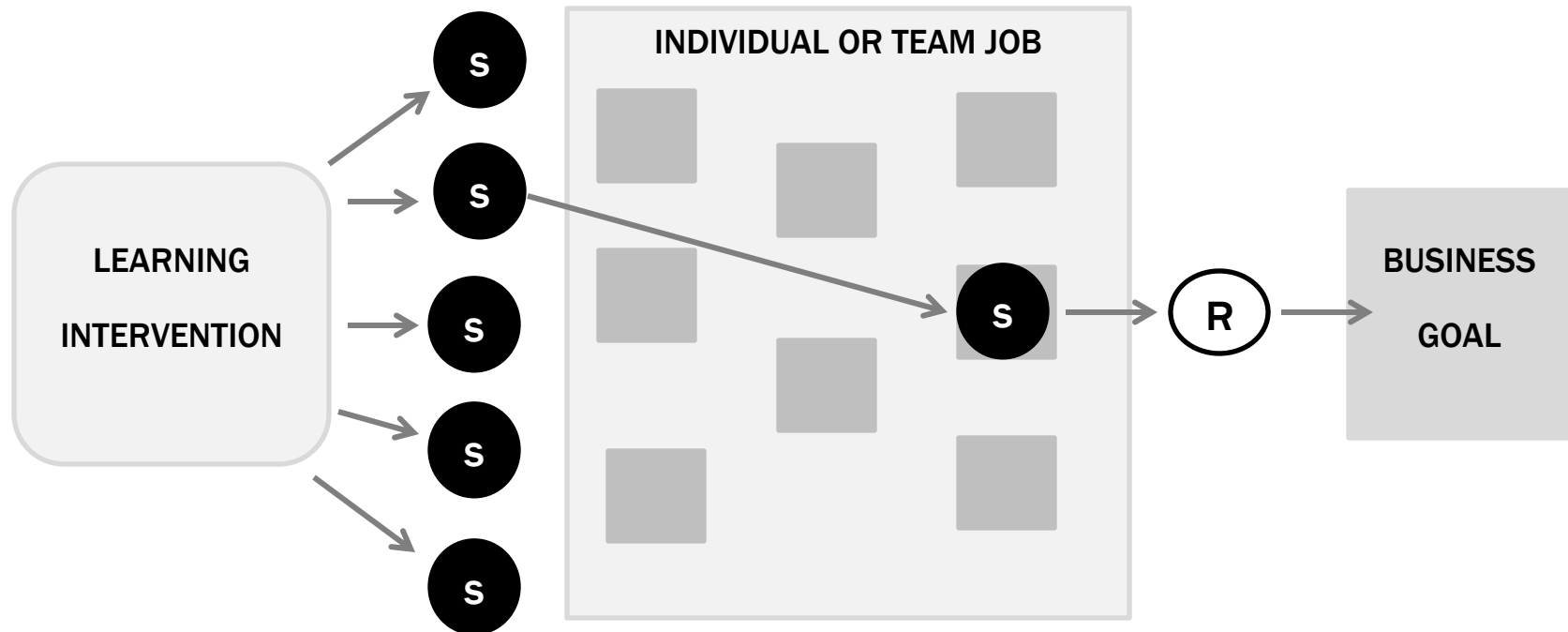


## Anatomy of a Training Impact

When training works, what happens?



**IMPACT OCCURS WHEN:** A training-acquired skill [S] is applied to improved performance in some part of a job  that produces a Result [R] that contributes to a Business Goal.