

New Billing Opportunities for Nurses and Tools for Planning a Sustainable Staffing Model

Session 4





Learning Objectives

- Learn about opportunities to bill Medicare and WA Medicaid for Psychiatric Collaborative Care services in whole-person care
- Learn about the online APA/AIMS Center Financial Modeling Tool to evaluate staffing models and reimbursement opportunities



Medicare & WA State Medicaid Payments for Psychiatric Collaborative Care (CoCM)

Codes bundle payment for services provided during the calendar month by all CoCM team members:

- Treating Medical Provider
- BH Care Manager
 - Individual with formal education or specialized BH training
 - Social workers, **nurses**, psychologists, other BH professionals
- Psychiatric Consultant
 - Psychiatrist or Psych ARNP



“Incident to...”

All codes are billed under the treating medical provider as “incident to:”

- Services not provided personally by the billing practitioner, but provided by other members of the care team under the direction of the practitioner
- Billing practitioner need not be immediately available at same time services are provided



Medicare 2018 CPT Codes

FQHCs/RHCs cannot bill these codes

Code	Description	Rate
99492	CoCM – first 70 mins in first month	\$161.28
99493	CoCM – first 60 mins in any subsequent months	\$128.88
99494	CoCM – each additional 30 mins in any month (used in conjunction with 99492 and 99493)	\$66.60
99484	Other BH services - 20 mins per month	\$48.60

Medicare FQHC/RHC G Codes

G-Code	Description	Rate
G0511	General Care Management Services – min. of 20 min/month	\$62.28
G0512	Psychiatric CoCM – min. 60 min/month	\$145.08

- G0511 incorporates both previous Chronic Care Management codes (99490 and 99487) and General BHI services (99484)
- G0512 is specific to CoCM services (99492, 99493, and 99494)



WA State Medicaid CoCM Services Key Features

- Patient requirements prior to CoCM services:
 - Patient medical visit in the past 12 months
 - Consent to treatment documented in visit note
- Both medical care and behavioral health settings qualify for CoCM payment
- Wide range of behavioral health conditions qualify for services
 - Substance use disorder (SUD) including opioid use disorder (OUD)

WA State Medicaid CoCM

For FQHCs/RHCs:

Code	Description	Rate
G0512	Psychiatric CoCM – min. 60 mins/month	\$134.38

For all other providers:

Code	Description	Rate
99492	CoCM – first 70 mins in first month	\$142.84
99493	CoCM – first 60 mins in any subsequent months	\$126.33
99494	CoCM – each additional 30 mins in any month (used in conjunction with 99492 and 99493)	\$66.04



AIMS Center Resources on Financial Modeling

- Information about financing collaborative care:
<https://aims.uw.edu/collaborative-care/financing-strategies-collaborative-care>
- AIMS/APA Financial Modeling Workbook:
<https://aims.uw.edu/collaborative-care/financing-strategies/financial-modeling-workbook>



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