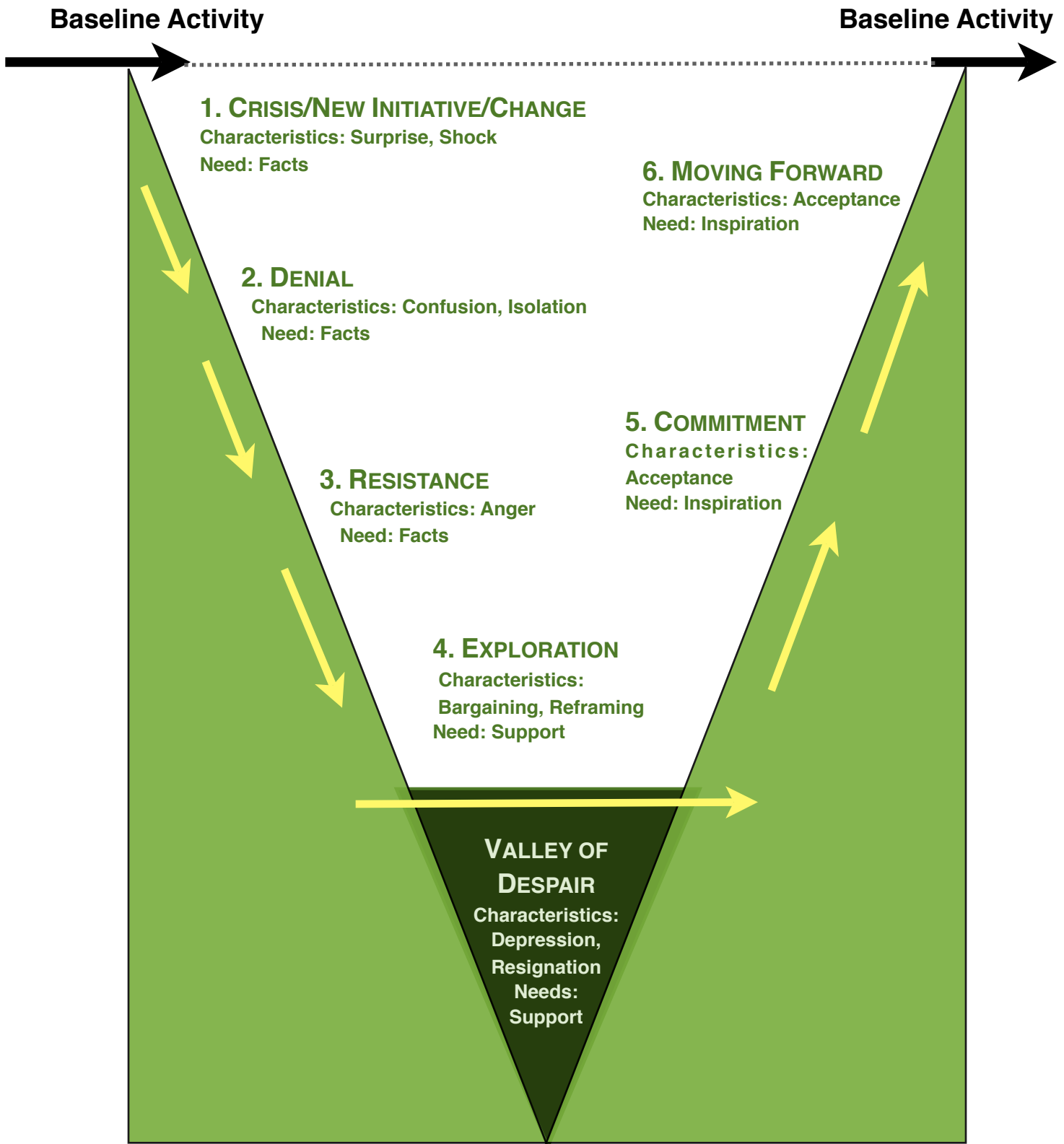


STAGES OF CHANGE



Adapted from Managing Organizational Change by C.D. Scott & D. Jaffe, and On Death and Dying by E. Kubler-Ross