



Dr. Jerry Lutin is a transportation planner and engineer with more than 50 years of experience in sponsored research and development projects in academia, industry, and government. He also has more than 30 years of experience in evaluating and scoring research proposals for several sponsor agencies.

## PACTRANS-SPONSORED TRANSPORTATION SEMINAR

## Principles for Effectively Responding to Competitive Transportation Research Funding Opportunities

Friday, September 27, 2024 1:30 pm - 2:30 pm PT MORE HALL Rm 110

This seminar will discuss principles for effectively responding to competitive transportation research funding opportunities by addressing three topics:

- 1. Strategy decisions on competitiveness, teaming, organization, and pricing
- 2. Execution preparing a proposal efficiently without driving everybody crazy
- 3. Review Process from a reviewer's perspective













