	Saturday, September 16, 2017	
Time	Activity	Location
2:30 pm-6:00pm	Information Desk Open	Lobby
8:00am-6:00pm	Pre-Conference Optional Activity:	
	- Golf at Chambers Bay – Home of the 2015 US Open	Near Tacoma, WA
	Golf Championship (limit 24)	
8:00am-6:00pm	Pre-Conference Optional Activities:	
	- See Visit Seattle Site for ideas	
	http://www.visitseattle.org/things-to-do/	
6:00pm	Dinner on your own	
	- See List of Suggested Restaurants	
	Sunday, September 17, 2017	
8:00am-8:00pm	Information Desk Open	Lobby
8:00am-2:00pm	Pre-Conference Optional Activities:	
	- See Visit Seattle Site for ideas	
	http://www.visitseattle.org/things-to-do/	
10:00am-noon	Pre-Conference Optional Activity:	Metropolitan Tract
	- Tour UW Metropolitan Tract (limit 50)	
Noon-2:00	Lunch on your own – see List of Suggested Restaurants	
2:30-2:55pm	Conference Kick Off: Metropolitan Tract & UW	Congress Room
·	Jeanette Henderson and Tom Schappacher	
	University of Washington	
2:55-3:00pm	Break	
3:00-4:00pm	Concurrent Sessions A	
	1. New Member Orientation	Congress Room
	Led by: Geoff Richards, University of Texas System and	
	Nicole Neuschwander, Oregon State University	
	2. I Want to Ride My Bicycle: A Frank Discussion About	Parliament Room
	Bike Share Programs on University Campuses	Parilament Room
	Panelists: Samantha Harris (Moderator), The University of	
	Texas MD Anderson Cancer Center; Carter Stern, Executive	
	Director of Houston BCycle; and Ashlee Ross, University of	
	Houston	
4:00-4:10pm	Break	
4:10-5:10pm	Concurrent Sessions B	
	1 Lot's Talk Housing: Easing the Transition to Commun	Congress Poom
	1. Let's Talk Housing: Easing the Transition to Campus	Congress Room
	Sandra Parisi, Princeton and Greg Hakanen, Notre Dame	
	2. Retaining and Managing Outside Counsel and	Parliament Room
	Consultants	
	Speaker: Ed Walts, University of Texas System	
5:10-6:00pm	Free Time	
6:00-8:00pm	Welcome Reception	Garden Room
-	John Bigger, University of New Brunswick, AUREO President	
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Monday, September 18, 2017		
7:00am-3:00pm	Information Desk Open	Spanish Foyer
7:00am-8:15am	Breakfast	Spanish Foyer
8:15am-8:30am	Announcements	Spanish Ballroom
8:30am-9:30am	Plenary 1 Housing in 2017 Skylar Olsen, Senior Economist, Zillow	Spanish Ballroom
9:30am-9:45am	Break	Spanish Foyer
9:45am-10:45am	Concurrent Sessions C	
	1. The Use of New Markets Tax Credits in University- Sponsored Development Projects Speaker: Steven P. Berman, Berman Indictor LLP, Philadelphia, PA	Congress Room
	<b>2. Donor Relations and Gifts of Real Estate</b> Speakers: Gary Eng, University of Washington and Albert Thurmond, University of Washington	Parliament Room
	3. The Collision of Workforce and Housing: Student Housing In Rural Locations Speaker: Greg Ewig, Minnesota State Colleges and Universities	Senate Room
	4. Lessons Learned: Building a Football Stadium Speaker: Karin Nyrop, Division Chief, Attorney General's Office, University of Washington	Council Room
10:45am-11:00am	Break	Spanish Foyer
11:00am-12:00pm	Plenary 2	Spanish Ballroom
	Calling Bull**** in the Age of Big Data Speakers: Carl T. Bergstrom, Professor of Biology, University of Washington and Jevin West, Assistant Professor, Information School, University of Washington	
12:00pm-1:00pm 12:15pm-1:00pm	Lunch  UW Real Estate: What When Where How Who  Speaker: Jeanette Henderson, University of Washington	Spanish Foyer
1:00pm-1:15pm	Break	

1:15pm-2:15pm	Concurrent Sessions D	
	1. The Many "Flavors" of University Hotels: Finding and Using the Delivery/Operating Model That's Just Right for Your Campus Panelists: Jody Winter (Moderator), JFW Consulting, LLC, Virginia; Vickie Richman, HVS Asset Management, Rhode Island; and Justin Magazine, Savills Studley, Washington, D.C.	Congress Room
	2. How Public Institutions Structure Real Estate Development Speaker: Jim Carolan, Zukerman Gore Brandeis & Crossman, LLP, New York, NY	Senate Room
	3. Consolidation from Five Buildings into One New University of Texas System Consolidated Headquarters: Development Analysis and Decision Making Speaker: Kirk Tames, University of Texas System	Council Room
	4. Real Estate Beyond the Master Plan: The Making of a Strategic Development Plan Speakers: David Manfredi, Elkus Manfredi Architects, Boston, MA and Lee Nelson, University of Florida	Parliament Room
2:15pm-2:45pm	Break	
2:45pm-3:15pm	Transit to Seattle Campus First bus leaves hotel at 2:45 Last bus leaves hotel at 3:15	Catch bus on Seneca Street
3:00pm-4:30pm	Campus Walking Tours (Approximately 1 hour)	
4:00pm-5:30pm	Intellectual Happy Hour Light Appetizers, Refreshments, Fire Pit	Intellectual House
5:00pm-5:30pm	Walk to Bus Pick-up Location Groups start leaving Intellectual House at 5:00	Seattle Campus,E18 Parking Lot
5:15pm-6:30pm	Transit to Hotel via East/South Campus  Catch bus from 5:15 – 5:30 PM  East/South Campus Bus Tour  Optional: take light rail back to hotel	Seattle Campus then bus downtown or optional light rail
6:30pm-7:00pm	Break	
7:00-9:00pm	Dine Around	Various restaurants

Tuesday, September 19, 2017		
7:00am-6:00pm	Information Desk Open	Spanish Foyer
7:00am-8:15am	Breakfast	Spanish Foyer
8:15am-8:30am	Announcements	Spanish Ballroom
8:30am-9:30am	Plenary 3	Spanish Ballroom
	Brain Rules: What's Really Going on Inside Our Heads and	Spanish Bam com
	Why Does Real Estate Matter?	
	Speaker: John Medina, Professor, Molecular Biology, University of Washington	
9:30am-9:45am	Break	Spanish Foyer
9:45am-10:45am	Concurrent Sessions E	
	1. Gaining Self-Sufficiency Through Profitable Real Estate Operations, the Presidio Trust Way Speaker: Jeff Eichenfield, Presidio Trust, San Francisco, CA	Congress Room
	2. Trends, Behaviors and Predictions for the Energy Market Speaker: Detlef Hallermann, PhD, Professor & Director, Petroleum Ventures Program, Texas A&M University	Senate Room
	3. The MUSE: A Campus-Community Partnership for High Quality Child Care Speakers: Ed Mericki, University of Washington Tacoma and Brenda Morrison, Children's Museum, Tacoma, WA	Parliament Room
10:45am-11:00am	Break	Spanish Foyer
11:00am-12:00pm	Concurrent Sessions F	
	1. There's a University Real Estate "App" for That: Implementing a Web-based Application to Manage University Real Estate Holdings and Create Efficiencies Speaker: Kevin Hogg, University of Missouri System	Congress Room
	2. The Business of Innovation Centers Roundtable Speakers: Paul Sehnert, University of Pennsylvania and Bob Berryman, formerly UC-San Francisco, Real Estate Consultant, San Francisco, CA	Parliament Room
	3. Building the Right Retail Mix for Fun and Profit! Speaker: Kelly Kost, Retail Strategist, Downtown Works, Seattle, WA	Senate Room
12:00pm-1:15pm	Lunch	Spanish Ballroom
	AUREO Business Meeting (12:15-12:45)	
	Past, Present & Future: Words of Wisdom from AUREO Founders Neal Lessenger & Susan Carlson Weinberg (12:45-1:00)	
	2018 Conference Presentation (1:00-1:15)	
1:15pm-1:30pm	Break	Spanish Foyer

1:30pm-2:30pm	Concurrent Sessions G	
	1. The Dilemma: Exploring the Lease vs. Build vs. Buy Decision-making Process within Higher Education Real Estate, Roundtable Discussion Moderators: Kevin Hogg, University of Missouri System, and Paul Harrington, Minnesota State Colleges and Universities	Congress Room
	2. Structuring Transactions in Tax-exempt Financed Facilities: Private Business Use Compliance for the Non-Accountant Speaker: Jeff Banka, Boise State University	Senate Room
	3. The Good, The Bad, and The Ugly: Town-Gown Relations and How to Improve Them Speaker: Greg Hakanen, University of Notre Dame	Parliament Room
	4. Be Careful What You Wish For (when planning to deliver 60,000 SF signature building as a capital project in less than 20 months): your wishes may come true but not as planned Speaker: Barbara AW Nicholson, University of New Brunswick	Council Room
2:30pm-2:45pm	Break	Spanish Foyer
2:45pm-3:45pm	Plenary 4 The Gates Foundation: The Greatest Good Around the Globe Speaker: Pamela Oakes, Associate Program Officer, Strategic Planning & Engagement, Bill & Melinda Gates Foundation	Spanish Ballroom
3:45pm-4:00pm	Break	
4:00pm-5:00pm	Concurrent Sessions H	
	1. Putting Your Land to Work: Ground Leasing to Monetize Real Estate and Build New Assets Speaker: Carol Dillon, Morgan, Lewis & Bockius LLP, Palo Alto, CA	Congress Room
	2. Re-Envisioning, Repurposing and Modernizing Historic Properties: Case Study at UC Berkeley Speakers: Justin Smith, EdR and Kevin Hufferd, University of California Berkeley	Senate Room
	3. Neighborhood Relations: a New University District Partnership at the University of Washington Speaker: Sally Clark, Director of Community & Regional Relations, University of Washington	Parliament Room
	4. Automated Vehicles: The Hype, the Reality, and Possible Futures	Council Room

5:00pm-6:00pm	Free Time	
6:00pm-6:30pm	Shuttle, walk, or taxi to dinner	
6:30pm-9:30	Dinner on Elliott Bay	Seattle Aquarium
8:30pm-10:00pm	Shuttle, walk, or taxi to hotel	
	Wednesday, September 20, 2017	
7.000 11.20	Information Deals Once	Specials Factor
7:00am-11:30 am	Information Desk Open	Spanish Foyer Council Room
7:00am-8:00am	Executive Officer & Committee Chairs Meeting Transition Leadership, Conference Assessment and Planning for 2018	Council Room
7:00am-8:15am	Breakfast	Spanish Foyer
8:15am	Announcements	Spanish Ballroom
8:20am-8:30am	Break	
8:30am-9:30am	Concurrent Sessions I	
	Home Ownership as a Benefit: An Exploration of the University of Pennsylvania's Homeownership Program     Speaker: Nicole Hudson Andrews, University of Pennsylvania	Council Room
	2. Achieving Conservation and Growth Through the Power of Markets Speaker: Nick Bratton, Policy Director (Markets), Forterra, Seattle, WA	Parliament Room
	3. Lessons Learned about the Logistics of an On- Campus P3 Residence Halls Project Speaker: Chad Cochell, University of Oklahoma	Senate Room
9:30am-9:45am	Break	Spanish Foyer
9:45am-10:45am	Plenary 5	Spanish Ballroom
	Growing a Revolution: Bringing Our Soil Back to Life Speaker: David Montgomery, Professor of Geomorphology and 2008 MacArthur 'Genius' award recipient, University of Washington	
10:45am-11:15am	Conference Wrap Up	Spanish Ballroom
12:30 to 5:30	Post Conference Optional Tours  - Tour UW Tacoma Campus (5 hours including transit; lunch on your own prior to departure)  - Tour Bullitt Center (2.5 - 3 hours including transit)	Tacoma Seattle