SELF-SEALING

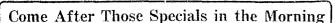
# JAM OR PICKLING JARS

Half-Gallon Size. Worth 30c

The Gallon Size, Worth 40c

Stone jar, as illustrated, with stone cover which is pressed down securely by lever contrivance. The ideal sealer for jam, preserves, pickles, etc., and very economical and easy to use.

Special, Tuesday, half gal., 19c; gal., 23c. NO PHONE OR C. O. D. ORDERS



## Fire-Place Spark Guard, \$1.98

Regular Price \$2.50

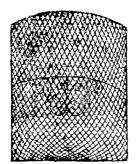
To get you to inspect our new showing of Fireplace Accessories, we make this extra special-

Spark-proof Guard, similar to illustration, size 30x30 inches. Hood pattern. \$2.50 values, \$1.98

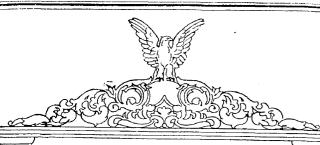
Andirons, Fire Sets, Spark Guards and Grates in fine assortment:

ANDIRONS priced \$2.00 to \$12.50. FIRE SETS priced \$5.00 to \$15.00. BASKET GRATES priced \$6.50 to

FIRE SCREENS priced \$2.50 upward.



Spelcer & Hurlburg



# **Business** Information

The modern bank is a clearing house for business information.

The banker's life is spent studying the reasons for the success or failure of those who engage in various lines of commerce and in-

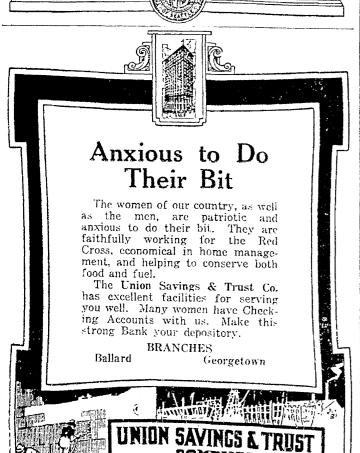
So you are coming to the right place when you consult your

May we be of assistance to you?

Second Ave. at Madison St.

# THE NATIONAL BANK OF COMMERCE

OF SEATTLE



COMPANY

HOCE BUILDING-SEATTLE, WASH.

# SEATTLE BANKS ARE PRAISED FOR WORK

Loyally Cooperate With Federal Bank in Distribution of Treasury Certificates.

Patrione cooperation by banks and bankers of Seattle and the state of Washington was praised at the recent conferences of bankers of the Twelfth

Reserve District called by James K. Lynch, governor of the Federal Reserve Eank of San Francisco, where the meeting was held, its purpose was to develop means for a wider distribution of the ad interim treasury certificates, and it was shown that Wachington and Oregon have bed the states of the district in oversubscription of certificate quotas, thus very materially assisting the government in the conduct of the war.

It developed that talifernia banks have been slow in taking the chort term, 12 per cent government in the conduct of the war.

It developed that talifernia banks have been slow in taking the chort term, 12 per cent government in paper, notwithstanding both the necessity for Reeping the government in fund; and the extraordinarily attractive character of the investment. Local bankers who attended the conference on their return did not offer any explanation for the seeming apathy on the but of the California bankers, but they admitted that the circumstance had caused much comment.

Another fact revealed in the discussion which covered a wide range was that only 39 per cent of the national and state banks and trust companies in this district have invested in the treasury certificates when offered at intervals of two weeks or so during the past two months. Because of the fact that Washington and this city have gone over their quotas in purchase of the last two issues of the certificates it was made plain than the hanks of this state have been liberal buyers and that the 19 per cent average for the district cannot apply to this state.

A vigorous campaign to promote the purchase and was distribution among banks and individuals was carried on by E. W. Wilson, director of sales of the Federal Eank of San Francisco.

C. J. Shepherd, manager of the Seattle banks in cooperation with The Seattle banks in cooperation and assistance in the materially bearing the strain of financial arrangements by anticipation and excess perfits taxes.

Seattle bankers who attended he following:

N. H. Latimer, president of the

#### FINANCIAL COMMENT AND BUSINESS TREND

Mounting bank clearances and extreme netivity in all lines of business and industry featured the first half of Angust. The banks of Seattle are very busy these times, and increasing crowds of savers are seen each week making Saturday night deposits in savings banks and commercial banks with savings departments.

The trend of business is forward, with existing high volume apparently maintained without difficulty. At the same time a notable impulse to feed the effects of a certain tension has been discovered, and business men and bankers attribute this to the linescapable uncertainties in the national and international situation. Business appears at times as if apprehensive, yet merchants report a most gratifying trade, which keeps up to unusual standards, without relaxation or let-up.

Large industrial and other corporations, however, are doubtless affected by governmental restrictions and the uncertainty as to what proportion of their earnings the government will commandeer as a result of the new excess profits legislation bending before Congress. Such unfavorable conditions as are to be found in a survey of business at this time can be definitely located as stated in the foregoing.

The commercial paper rate is firm at 6 per cent. Dealings are in fair volume. No transactions at a rate less than 6 per cent, breakings are in fair volume. No transactions at a rate less than 6 per cent, breakings are in fair volume. No transactions at a rate less than 6 per cent, breakings are in fair volume. No transactions at a rate less than 6 per cent, breakings are in fair volume. No transactions at a rate less than 6 per cent, breakings are in fair volume. The rulling rate is 6 and firming, if anything, Local money rates have not advanced.

Railway Equipment Better.

Railway Equipment Better.

Concentrated attention to the repair of locomotives and the agreement with the unions to work more than eight hours a day has made it possible greatly to improve the condition of the motive power, observes Railway Age. New York. It is said, for instance, that the average condition of the locomotives at the present time is better than it has been at any time during the past eighteen months. This is remarkable when one considers the conditions under which the power was operated during this period and particularly throughout last winter. Grailfying as the situation oppears, it does not mean that becomotives are in anywhere nearly as good condition as they should be successfully to handle the heavy traffic of the coming full and winter. A few of the reads, and included among them are some of the larger systems, are in bad shape as to their power at this time, but the Railway Administration is making every effort to see that the weak speaks are strengthened. Mechanical department officers in the past have complained that they were hampered in their efforts to keep the bosometries complained that they were hampered in their efforts to keep the beautorities complained that they were hampered in their efforts to keep the beautorities complained that they were hampered in their efforts to keep the beautorities and equipment in good condition because of the innacial policies of the roads. No such excuse can be used under present conditions; it is strictly up to the head of the mechanical department to see that everything pessible is done to place and maintain the equipment which make no department of the head of the mechanical department to see that everything pessible done to read and streamory of the roads and ready the sea hardway the new mechanical assign an order to regional directors, authorizing the making of repairs to forcign equipment which make the M.C.R. rules would be classed as wrong repairs, and order to regional directors, and order to regional directors, and order to regional d

America's Great Chance.

The war which has set Europe lack fon years has given America an epportunity to find herself, to radize her strength and to take advantage of it to an extent never before possible, says an editorial in Wollman's loview. New York. We are finding that we can-hecause we have be-accomplish great and permanent results. If, as a matten, we do not accept our chance to take a leading role in future world progress the fault is entirely our own. South America is chonoring for our products. Canada needs our manufactures. Mexico will remain impotent if we do not assist financially and commercially. Recenstruction in Europe after the war will be rendered difficult without the active concernion of American capital and manufactures.

The present is the greatess and most important period of transition the peoples of the earth have ever near. Metallic with a color the just and progress in the presenting of American leasings and the first and progress in the present is the greatess and most important period of transition the peoples of the earth have ever near. Metallic with a color the just and progress in the presenting for this in the door that the present is the greatest and most important period of the airly and progress in the present in the first progress in the presentation of the presentation of the first and progress in the presentation for this much to be desired event.

RED LOOMS becomes man-ager of newly-established corporation bond department of John E. Price & Co.



JOHN E. PRICE & CO., Investment, hankers, Hoge Building, have lately announced the establishment of a corporation bond department, with Fred Loomis as manager. President Price stated the remarkable growth in industries in Scattle and the Northwest has called for increased financial requirements of corporations and firms, and to meet the situation the new department has been created.

Mr. Loomis was for four years in the corporation bond department of Merrill. Oldham & Co., of Boston, and has made a special study of credits, administration and efficiency of railroads and corporations, including public utilities. He was for five years with the Union Trust Company of Spokane, where he married, two years ago, Miss Helen Peyton, daughter of Col. I. M. Peyton. It is Loomis' intention to have the new department render complete investor's service while at the same time assist in flotation of public utility and industrial corporation bonds on a broad scale.

### **Builds Many Homes** For Shipyard Folk

Bert Farrar of Burke & Farrar, Inc., after constructing more than a score of homes for shipyard and other workers at Kirkhand early in the summer, last week announced letting of contracts for a dozen more. The homes are purchased by shipyard workers and those of afted industries as rapidly as completed.

PERSONAL ABOUT BANKERS.
D. H. Moss, vice president of the First National Bank, returned today from San Francisco, where he attended an important financial conference.
E. Auzias de Turenne, vice president of the Bank for Savings, has returned from an extended business trip to New York and Eastern Canada cities.

James D. Hoge, president of the United Savings & Trust Company, has been elected on the hoard of the United States Fidelity & Guaranty Co., and W. H. Crocker, president of the Crocker National Bank of San Francisco, has accepted a similar post with the company. These two Bankers are the only Coast directors of this corporation. PERSONAL ABOUT BANKERS.

for land condemned for the construc-tion of Beacon Avenue on Beacon Hill-has been sold by Comptroller Carroli-to a Portland concern. These bonds draw 5 per cent interest and were bid in at a premium of \$540. The sale has been approved by the City Council. The bonds will be ready for delivery September 3. The following local firms were bidders: National City Company, bexter Horton National Rank, John E. Price & Co., Carstens & Earles, Inc., State Board of Finance for the State to Washington, and Irving Whitehouse Company of Seattle and Spokane.

Convicts Contribute "Smokes." Convicts at Great Meadow Prison, Then Falls, N. Y., have "sworn off" he use of tobacco for a month, and the contributing their "smokes" to a and for American soldiers and sail-

## The New **SUITS** For Autumn

show long, graceful lines in both skirt and coat, accentuating the slender figure and lending youth | and grace to the more ma-

Some exceptionally distinctive modelsare shown very m o d e rately priced.

We would suggest an carly selection and immediate payment is not necessary as we gladly extend liberal credit.

### Westberg & Childs 1312 Second Avenue

### Our Savings Department

Will Be Open for Business on Saturdays, 6 p. m. to 8 p. m.

Seattle Branch The Canadian Bank of Commerce

Second and James 15. B. IBELAND, Manager. \$3,750,000

### The Amalgamated Sugar Company Ogden, Utah

## First Mortgage 7% Serial Convertible Gold Bonds

Dated August 1, 1918.

Due serially August 1, 1919-1923

Coupon bonds in denominations of \$500 and \$1,000

Convertible at par into new First Preferred Cumulative 8% Stock of the company.

Normal Federal Income Tax Not Exceeding 4% to Be Paid by

These bonds will constitute the sole funded debt of the company and are secured by a closed first mortgage on the entire property, valued in excess of

The company covenants to at all times maintain liquid assets equal to 100% of all outstanding indebtedness, including these bonds.

Net profits for the fiscal year ended February 28, 1918, were over five times the amount of interest charges on these bonds.

The company's audited balance sheet of June 20, 1918, shows total assets to be over  $4\frac{1}{2}$  times the amount of the first mortgage bonds.

#### MATURITIES AND PRICES

1-Year Bonds Due August 1, 1919, Price 98 and interest to yield about 7.75% and interest to yield about 8.00% 4-Year Bonds Due August 1, 1921, Price 96 and interest to yield about 8.00% 5-Year Bonds Due August 1, 1923, Price 96 and interest to yield about 7.90%

As syndicate participants we have purchased a portion of the above issue with our own funds and recommend them for conservative investment. Orders may be telegraphed at our expense.

### John E. Price & Co.

Main 2364

## COURTESY REQUIRED OF RAILROAD MEN

Hoge Building

'Public - Be - Damned'' Policy Must End, Says Director-General McAdoo in Order,

(For Editorial Comment See Page 6)

(For Editorial Comment See Page 6)
WASHINGTON, Monday, Aug. 19.—
Railroad employes today were specifically ordered by Director-General McAdoo to show courtesy in dealing with the public and to cease excusing train delays and other errors with the plea that "Uncle Sam is running the railroads now."

"The public be damned policy will in no case be tolerated on the railroads under government control." said the director-general's order, addressed to "all employes in the railroad service of the United States."

The order follows in part:
"For many years it was popularly believed that the public be damned policy was the policy of the railroads under private control. Such a policy is indefensible either under private control or government control. It would be particularly indefensible under public control when railroad employes are the direct servants of the public. McAdoo Demands Courtesy

McAdoo Demands Courtesy.

"The public be damned policy will in no case be tolerated on the railroads under government control. Every employe of the railroads should take pride in serving the public courteously and efficiently.

"My attention has also been called to the fact that employes have sometimes offered as an excuse for their own shortcomings or us a justification for delayed trains or other difficulties, the statement that 'Uncle Sam is running the railroads now,' or These are McAdoo's orders,' etc. Nothing could be more hurtful to the success of the Railroad Administration or to the welfare of railroad employes themselves.

"There are many people who for particulation processes wish more."

"There are many people who for partisan or selfish purposes wish government operation of the railroads to he a failure. Every employe who is discourateous to the public or makes excuses or statements of the kind I have described is helping these partisans or selfish interests to discredit government control of railroads. "Recently the wages of railroad employes were largely increased. In order to meet this increase the public has been called upon to pay largely increased passenger and treight rates. The people have accepted this new burden cheerfully and patriotically. The least that every employe can do in return is to serve the public courteously, faithfully and efficiently.

U. S. NEEDS ACCOUNTANTS.

WASHINGTON, Monday, Aug. 12.—
Expert accountants have become so casential to the war tax collections that the government is considering steps to prevent their being taken for Army service, and to enroll them in a being established for physicians. Therare only about 2,500 certified public accountants in the United States friemal Revenue Commissioner Roper's program for collecting \$5,000,000,000 of taxes next year calls for employing more than 1,000 of these.

At present this number is not available, particularly in view of the government rate of pay and the fact that hable, particularly in view of the government rate of pay and the fact that hearly every corporation in the country is advertising for accountants. This situation has been accommand by the draft.

The treasury has suggested to President Wilson that accountants of ecognized as a class tessential to the war, like physicians, dentists and that they not only be exempt from draft, but that some plan be worked out to discourage their voluntary enlistment, and to recognize their value in civilian service. U. S. NEEDS ACCOUNTANTS.

COAL COMPANY PROMOTIONS. COAL COMPANY PROMOTIONS.

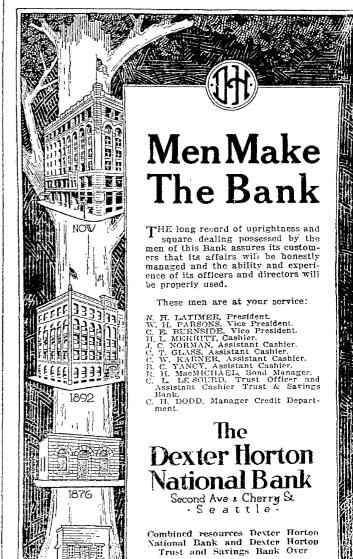
Prescott Oakes, president of the Roslyn Fuel Company, has appointed Daniel F. Buckingham, former general sales agent, to be general manager, and W. C. Shaw, former assistant to the late General Superintendent C. E. Jones as superintendent at the mines. The changes resulted from the recent death of Mr. Jones.

In a Paris aerodynamic laboratory for testing model airplanes wind speeds up to seventy-one miles an hour are produced by ingenious machinery.

INJURED BY MOTORCYCLE. While lying on the pavement repairing his automobile in front of the Stacy Hotel, First Avenue South and Stacy Street, yesterday afternoon, Charles W. Smith, proprietor of the

eral Hospital.

TIMES WANT ADS for results





\$23,000,000