

Health Economics Workshop:

Costing Tools

Monisha Sharma, PhD

International Clinical Research Center (ICRC)

University of Washington



Health Economic Impact Studies for Translation

Reminder: uses of cost data

Priority setting for new interventions or introducing new technologies, drugs, vaccines

Resource requirements and advocacy

Financial planning and budgeting/ information on sustainability

Economic evaluation/Improving technical efficiency

Uses of costing tools

- **Budget planning:** Governments and local health agencies can use tools to help in planning and budgeting processes
- **Decision making:** Target coverage, eg 50% of HIV positive persons on ART or impact guided: 30% reduction in HIV incidence.

	Coverage-guided decision making	Impact-guided decision making
With budget constraint		
No budget constraint		

- **Costing interventions and health outcomes:** Determining the costs and effectiveness (e.g. death or disease averted) associated with different interventions. Conducting a cost-effectiveness analysis

Costing tools can:

- Provide information on the cost of scaling up and sustaining health programs at different levels of the health system (and even for global programs)
- Aim to inform decision making and programming to achieve specific goals (i.e. sustainable development goals)
 - Help evaluate progress towards health targets, eg Millennium development goals: 17 health goals to be met over the next 15 years.

Focus of tools:

- Determine:
 - Cost of scale up package of interventions
 - Cost of achieving target coverage
 - Cost of strategic multi-year plan
 - Impact of resource allocation on an outcome

Characteristics of costing tools

- Most of the tools are designed to be used after formal training
 - Although it is possible to download and learn the tools on your own
- It's difficult to understand how the tools operate (black boxes). Even with user guides the computations are not clearly outlined
- Most are Excel-based
- Use the ingredients/bottom-up costing
- Each tool uses a different approach and different logic. Optimal tool depends on research question and available data.

How do the tools calculate cost and impact?

- Cost tools use two basic production functions
- **Intervention production function:** Calculated by multiplying the price of an input (eg unit cost of condom) times the quantity of inputs used (# of condoms distributed)
 - **Cost*Quantity**
- **Health production function:** Calculated by multiplying the number of persons served by an intervention times the effectiveness of the intervention (eg # of adults served by nutritional intervention times effectiveness of intervention in reducing malnutrition).
 - **Coverage*effectiveness**

E.g. Vitamin A supplementation program

- Child health intervention involving distributing vitamin A to children using community health workers at health fairs with the goal of reducing <5 mortality
- **Health production function:** # of children served * effectiveness in reducing <5 mortality
- **Cost production function:** Unit cost of 2 vitamin A capsules * # children reached + # health workers needed * # of days they work * daily pay rate + cost of each community awareness campaign * # of campaigns

Data requirements for tools

- Most tools are pre-populated with costs for different health interventions, country demographics, intervention effectiveness
- Some data are better than others—it's important to check the model assumptions and make sure they are accurate for your analysis. Many parameters need to be replaced to represent context of your analysis.

Selection of costing tools

- Decision Makers Program Planning Tool (DMPPT)
- Reproductive Health (RH) Costing Tool
- Integrated Healthcare Technology Package (iHTP) Simulation Tool
- Spectrum: PMTCT Cost Effectiveness
- Goals Model
- Planning, Costing and Budgeting Framework (PCBF)
- CORE Plus
- Integrated Health Model
- Planning & Budgeting for TB Control
- Resource Needs Model HIV/AIDS
- One Health Model (synthesis of all modeling tools)

Decision Makers Program Planning Tool (DMPPT) developed by UNAIDS

- Excel-based model that can estimate costs and effectiveness (infections averted) associated with different scenarios of male circumcision (MC) scale-up.
- Scenarios can vary:
 - Priority populations: all males, young adults, newborns, or most-at-risk groups
 - Coverage levels and scale-up rates
 - Service delivery modes: hospital, clinic, mobile van; public, private, NGO
 - Surgical technique used for MC, kit used
 - Task shifting, task sharing
 - Risk compensation
 - Male → Female transmission reduction with MC
 - Population age-structure, birth and mortality rate
 - Sexual behavior
 - Discounting

Decision Makers Program Planning Tool

Enter Country-specific Data

Demography

Sexual Behavior

HIV Prevalence Trends

Review or Revise Epidemiological and Economic Assumptions

Effectiveness of Male Circumcision

Epidemiological Assumptions

Economic Assumptions

Fit the Model to the Prevalence Trends

Fit the model

Set Policy Options

Specify Priority Population Groups and Target Coverage

Specify Service Delivery Options

View Results

New HIV Infections

New HIV Infections by Age and Sex

HIV Incidence

Adult HIV Prevalence

Percent of Males Circumcised

Number of Circumcisions Performed

Number of Male Circumcisions per Infection Averted

Net Cost of Male Circumcisions

Net Cost and Savings per Infection Averted

AIDS Deaths

Sensitivity Analysis

Review Methods and Model Equations

Methods

Sensitivity Analysis

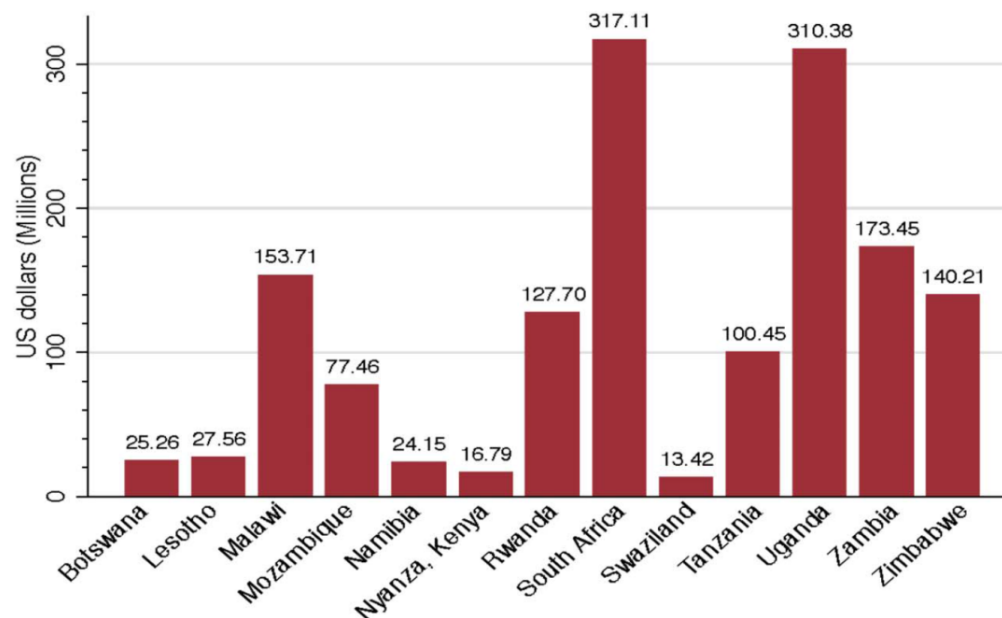
Return to Menu

Perform Sensitivity Analysis	Parameter Values	Results (2009-2025)			
		Infections Averted	Number of Circumcisions per Infection Averted	Net Cost per Infection Averted	Cost Savings per Infection Averted
Base Case		51,518	7.3	\$689	\$10,569
Effectiveness	30%	25,059	14.7	\$1,410	\$9,848
	60%	51,518	7.3	\$689	\$10,569
	75%	65,218	5.8	\$545	\$10,713
Reduction in M->F Transmission	0%	51,518	7.3	\$689	\$10,569
	30%	67,444	5.7	\$508	\$10,750
Discount Rate	3%	51,518	7.3	\$689	\$10,569
	5%	51,518	7.3	\$741	\$10,517
	7%	51,518	7.3	\$798	\$10,460
Lifetime Cost of ART	\$8,000	51,518	7.3	\$689	\$7,311
	\$11,000	51,518	7.3	\$689	\$10,311
	\$14,000	51,518	7.3	\$689	\$13,311
	Minimum	25,059	5.7	\$508	\$7,311
	Base Case	51,518	7.3	\$689	\$10,569
	Maximum	67,444	14.7	\$1,410	\$13,311

Example of analysis conducted with DMPPT

Voluntary Medical Male Circumcision: Modeling the Impact and Cost of Expanding Male Circumcision for HIV Prevention in Eastern and Southern Africa

Emmanuel Njeuhmeli^{1*}, Steven Forsythe², Jason Reed³, Marjorie Opuni⁴, Lori Bollinger², Nathan Heard⁵, Delivette Castor¹, John Stover², Timothy Farley⁶, Veena Menon⁷, Catherine Hankins⁸



Results: Costs of scaling up VMC to 80% by country

Example: Goals Tool

GHANA 2011 baseline - Spectrum

Home Modules Health Services Health Systems Tools

Set Active Manager DemProj AIM Goals (HIV) RNM Group Favorites

Projection Demography HIV/TB Display

Goals Configure Epidemiology Behavior Behavioral interventions Interventions Vaccines Unit costs Results

Welcome Resources required Summary table **Total cost by intervention**

Total cost by intervention

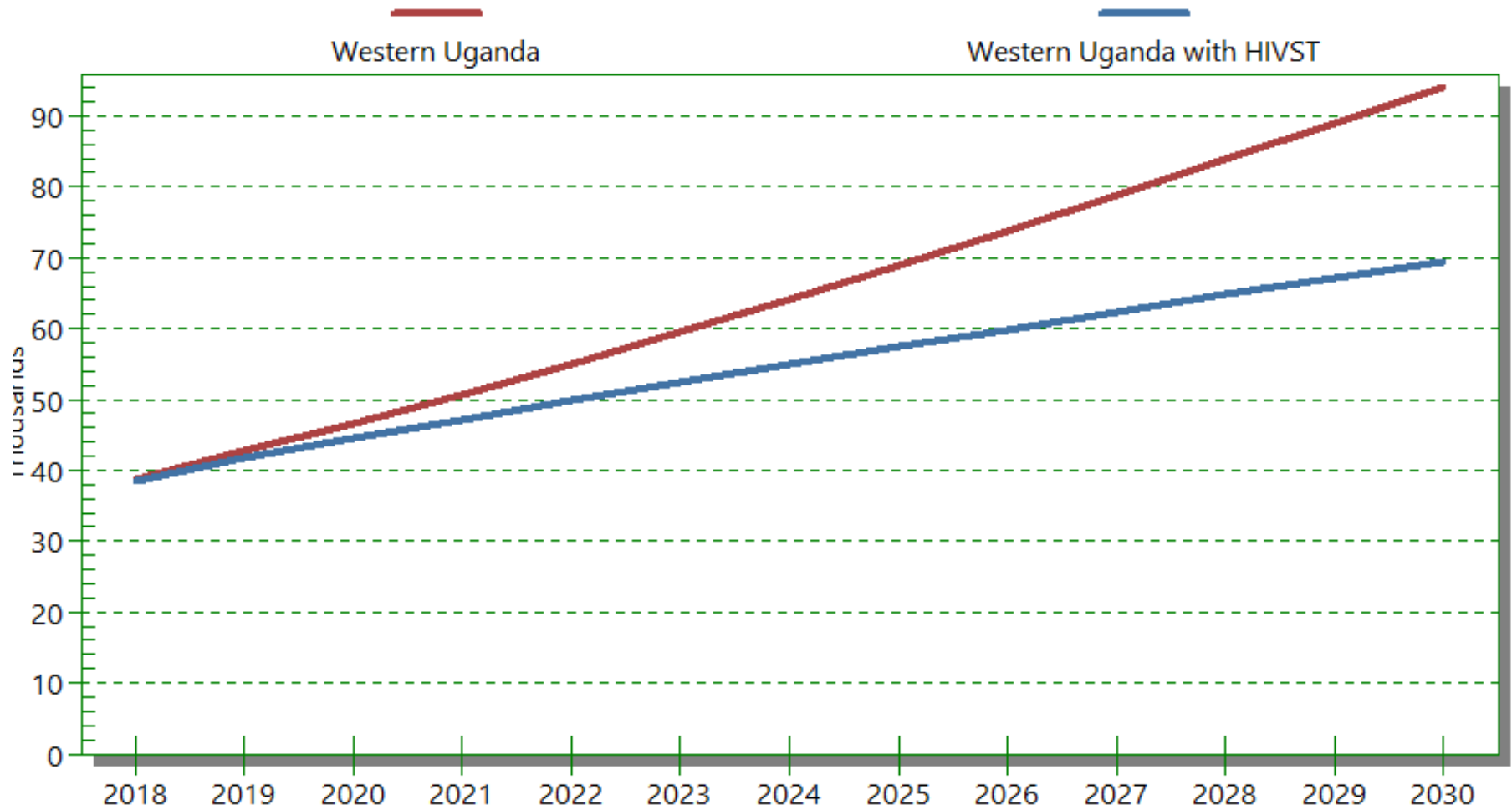
	2011	2012	2013	2014	2015
GHANA 2011 baseline					
General population					
Community mobilization	6,606,931	9,620,392	12,765,398	16,043,890	19,458,304
Mass media	5,421,074	8,060,329	10,815,128	13,687,162	16,678,546
VCT	21,430,166	23,920,976	26,505,942	29,187,180	31,967,212
Condoms	28,180,694	30,245,142	32,294,234	34,328,256	36,348,044
AIDS education	2,707,968	2,879,844	3,056,101	3,236,745	3,423,249
Out-of-school youth	1,819,755	2,616,544	3,433,945	4,272,504	5,134,873
Workplace programs	4,116,627	6,084,248	8,137,942	10,278,967	12,508,909

Example: Spectrum Model

- Used to estimate the cost effectiveness of scaling up HIV self-testing in 3 developing countries

Deaths averted

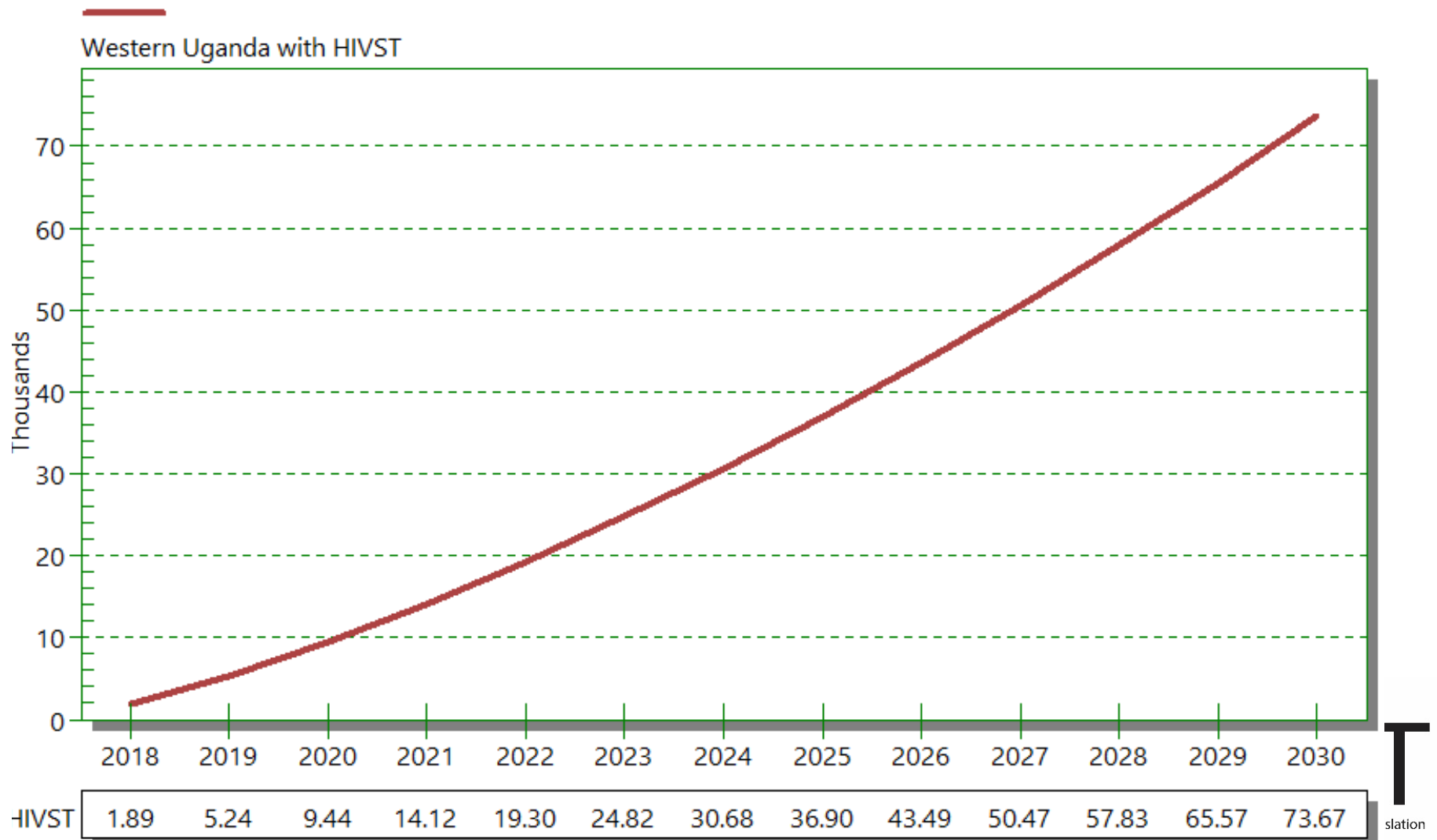
Cumulative AIDS deaths



anda	38.71	42.72	46.64	50.65	54.92	59.41	64.09	68.90	73.81	78.79	83.83	88.93	94.08
IIVST	38.45	41.69	44.53	47.21	49.81	52.37	54.90	57.41	59.89	62.34	64.76	67.16	69.55

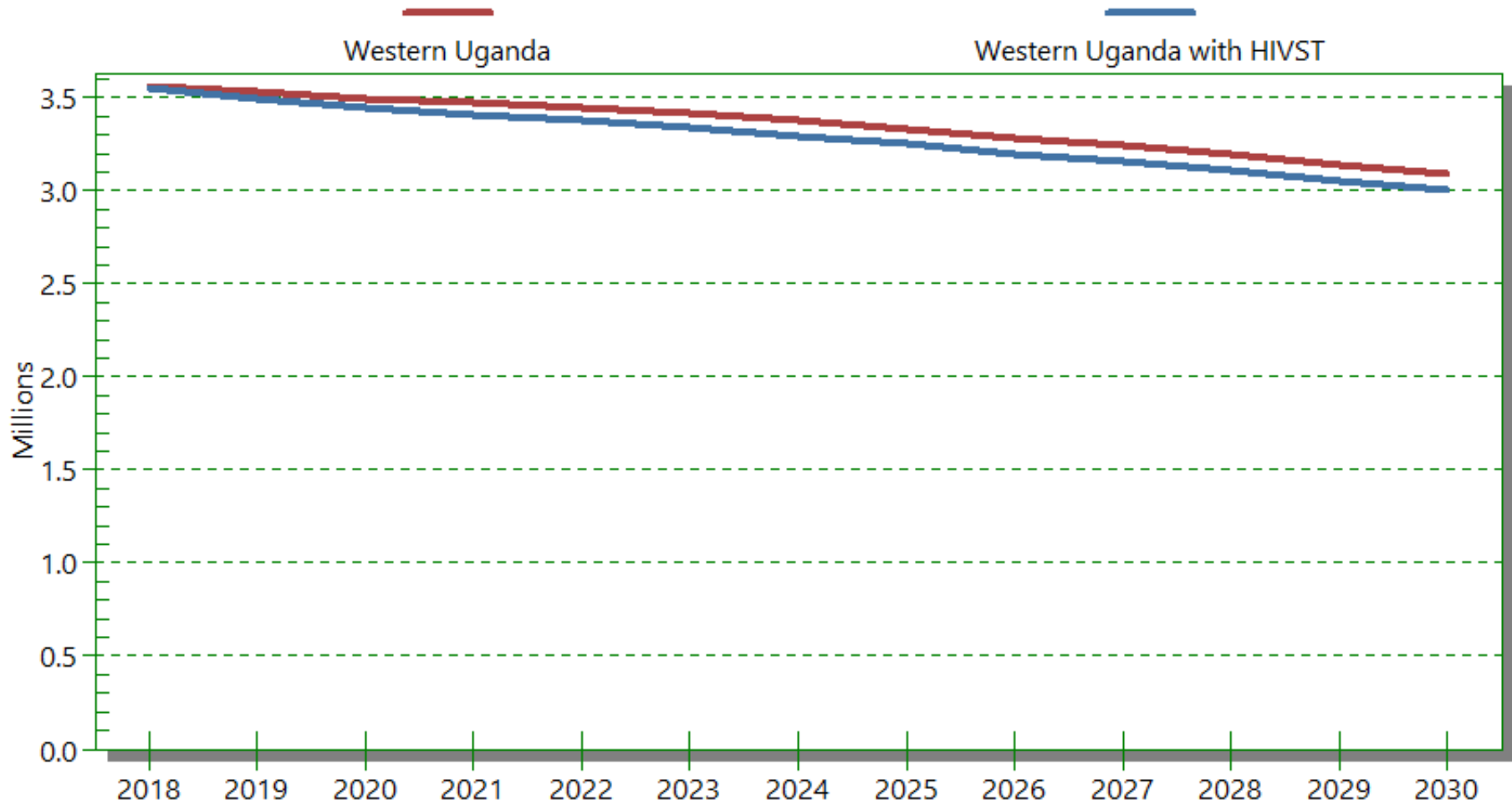
Infections averted

Cumulative infections averted (Male+Female)



DALYS averted

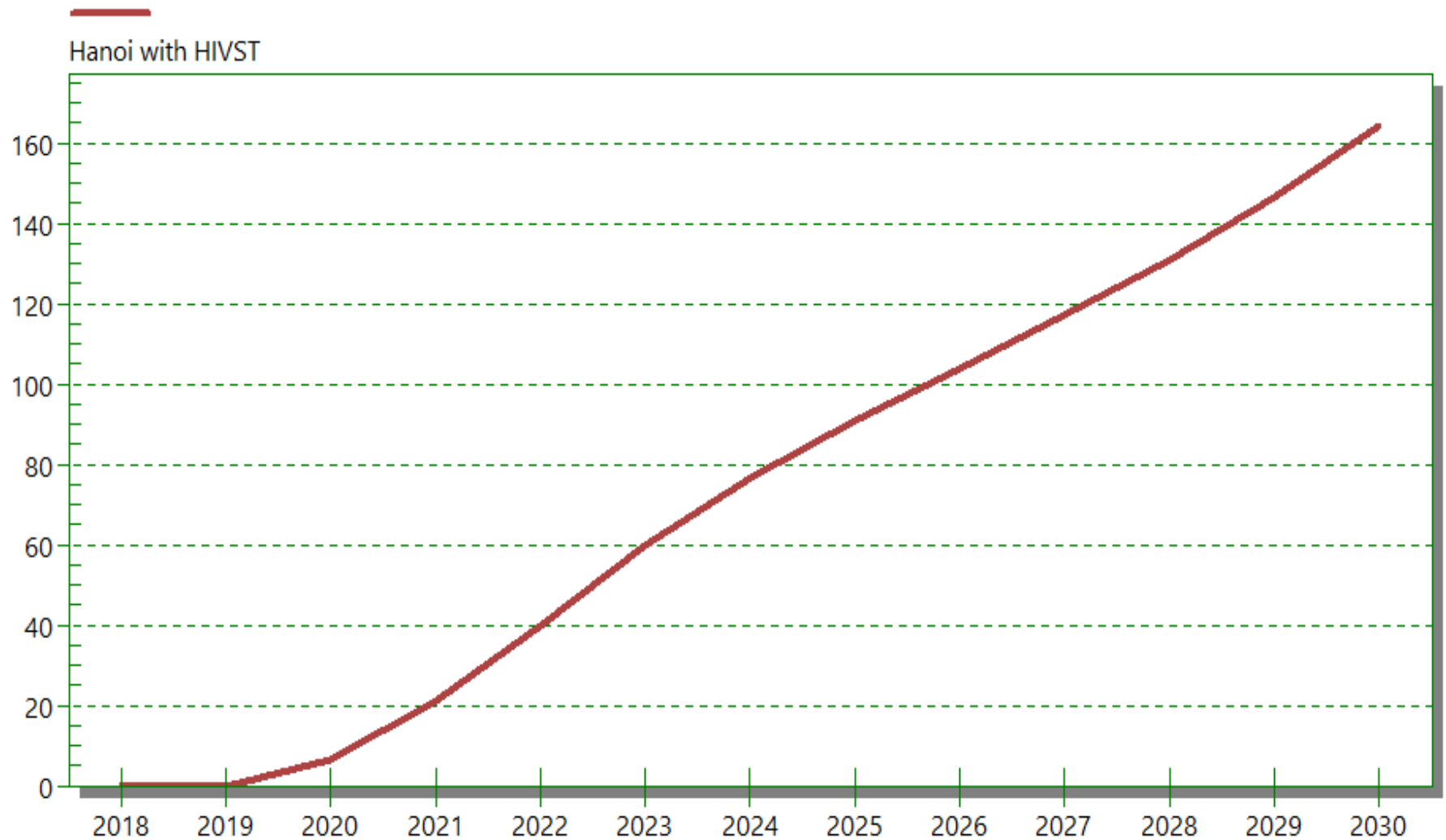
Disability Adjusted Life Years (DALYs)



Iganda	3.56	3.53	3.50	3.47	3.45	3.42	3.38	3.33	3.29	3.24	3.19	3.14	3.09
HIVST	3.55	3.49	3.45	3.41	3.38	3.34	3.30	3.25	3.20	3.15	3.11	3.06	3.01

Deaths averted in Hanoi (possible bug)

Cumulative deaths averted (Male+Female)



Hanoi with HIVST

0.19 -0.12 6.53 20.90 39.85 59.80 76.58 90.85 103.90 116.99 131.04 146.67 164.24

Choosing the right tool: Summary of costing tools available thru WHO



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Costing tools

Introduction



Final Reports of Technical Review Of Costing Tools

Commissioned by an Inter-agency Steering Committee and the Partnership for Maternal, Newborn and Child Health

- In collaboration with NORAD, UNFPA, UNICEF, UNAIDS, UNDP, WHO, World Bank, USAID (through the Health Systems 20/20 and BASICS Projects)
- Review of 13 costing tools with the following information:
 - Tool description
 - Links to the tool
 - Links to user manuals and technical documentation
 - Contact information for developers/focal points

http://www.who.int/pmnch/topics/economics/costing_tools

Choosing the right tool

Tool Name	Marginal Budgeting for Bottlenecks	Reproductive Health (RH) Costing Tool	Planning & Budgeting for TB Control	Spectrum: PMTCT Cost Effectiveness	Goals Model	Resource Needs Model HIV/AIDS	Integrated Health Model	Other	
Tool developer	UNICEF / World Bank	UNFPA	WHO / MRC	Constella Futures/ Futures Institute	Constella Futures/ Futures Institute	MSH	MSH	UNDP	WH
Objective	To identify bottlenecks and model impact of reducing them to increase coverage of	To help users estimate cost to scale up a package of reproductive health services from	To help users improve health service delivery by identifying the optimal mix of resources needed for interventions. Can also determine	To evaluate costs and benefits of various strategies to prevent mother-to-child transmission of HIV and	Tool allows users to determine the effect of resource allocation on achievement of HIV/AIDS	To translate strategic program goals into costs and budgets, calculate funding gaps—originally designed for	To estimate the expected number of each type of intervention and the	To estimate scale-up costs of health system as a whole to ensure capacity to deliver	To estimate
Intended users	Health economists & policymakers at MOHs	Health planners at the country level	Planners, decision-makers and managers at all levels of healthcare system, technical assistance	Public sector policy makers and planners	National, multidisciplinary team of government planners and civil society	National and sub-national policy makers and planners, program-specific technical	Planners and managers of government, private	Health system planners	TB ; the
Built in interventions	PMTCT including counseling ART, and feeding counseling. Condom use. Cotrimoxazole prophylaxis for HIV+ adults and children of HIV+ mothers, ART for	HIV/AIDS prevention and treatment, family planning, newborn health interventions. Condom promotion for commercial sex workers, MSM, and other vulnerable populations.	6,000 built-in WHO scenarios.	7 interventions: Long-course ZDV, Short-course ZDV (Thailand regimen), Shortcourse ZDV - PETRA Arm A, Short-course ZDV - PETRA Arm B, Neonatal only, Nevirapine HIVNET 012 protocol, Universal	VCT, social marketing, behavior change interventions for high-risk/vulnerable populations including MSM, sex workers, and IDU. Condom promotion, PMTCT, ARVs, M & E, capacity building.	N/A. User inputs strategic plan with coverage target, health outcomes, costs and quantities.	Scenarios-- A: Actual services and actual costs; B: Actual services and normative costs; C: Needed services and normative costs; D: Projected	HIV/AIDS home-based & palliative care, ARVs, nutrition, other STIs, facilities, vehicles, human resources, HIV prevention for vulnerable populations, condom	HIV pati TB ; HIV
Assumptions	Reductions in bottlenecks are hierarchical and reduction of one has a cascading downstream affect, Efficacy stays	Data in tool is from sources like UN Population Division, WHO's Burden of Disease, UNICEF, Demographic Health	Medical equipment and pharmaceutical database based on WHO database, clinical guidelines, epidemiological profiles, other built-in data linked to International Statistical Classification of Diseases	Built-in demographics data, input prices and quantities and effectiveness, HIV vertical transmission rate	Default data on impact values, sexual behavior, costs, STI prevalence, cost-effectiveness interventions, HAART success rate and standard epidemiological	All assumptions are inputted by the user	User inputs intervention prices and quantities, and demographic and epidemiologic information.	Demographic data from UNFPA.	Def Glo the 200 WH and
Training	5 day training course needed, partially complete user's manual available. Using tool require a	1 to 4 days of training generally needed. Detailed user manual available. Skills required include finance,	3-5 day training workshop suggested and three to six months to use the tool and get results. Post-training help file and resource kit available.	1 day of training to use. User manual available, knowledge of PMTCT programs needed. Tool free on internet.	Several days of training required. Takes users two weeks to set up the tool and get results from it. Users should have knowledge of	2-day training recommended. User's manual available.	3 day training suggested, users should possess skills in epidemiology,	1-2 day training suggested and user's manual available.	3 da wee Hel mar use
Software	Excel file	Excel file	Program-based (non-Excel)	Program-based (non-Excel)	Excel file	Excel file	Excel file	Excel file	Exc
Ease of use	Intended for use with UNICEF or World Bank	Training and technical assistance needed to use	Technical assistance required.			Fairly simple to use			Use
Website	http://www.aidstar-one.com/focus_areas/tre	http://www.who.int/pmnch/topics/economics/costing	http://www.who.int/pmnch/topics/economics/costing_tools/en/index9.htm	www.futuresinstitute.org/pages/resources.aspx	http://www.futuresinstitute.org/pages/resources.aspx	http://erc.msh.org/toolkit/Tool.cfm?lang	http://www.undp.org/poverty/tools.htm#nact	http://www.undp.org/poverty/tools.htm#nact	http://www.undp.org/poverty/tools.htm#nact
Limitations	The ordering of bottlenecks appears to be arbitrary	This tool does not incorporate budget & financing effectiveness	Does not include health outcome, health production function, intervention price, macroeconomic	Does not consider service availability (counseling, testing, training, formula	Does not incorporate macroeconomic conditions.		Does not incorporate effectiveness	Does not incorporate budget & financing, effectiveness, health	Doe effe cor

Categories tools by health intervention

Child Health	HIV/AIDS/TB/Malaria	Reproductive health	General
Child Health Cost Estimation tool CHCET	Goals Model HIV/AIDS	Reproductive Health Costing Tool	Cost Revenue Analysis Tool Plus (CORE plus Tool)
cMYP- Comprehensive multi year plan Immunization	Malaria cost estimation tool		Integrated Healthcare Technology Package (iHTP)
	Planning & Budgeting for TB Control		Integrated Health Model (IHM)
	Resource needs Model HIV/AIDS		Marginal Budgeting for Bottlenecks (MBB)
	Spectrum PMTCT CE		Planning, costing and budgeting framework (PCBF)
	Optimize HIV/AIDS		OneHealth

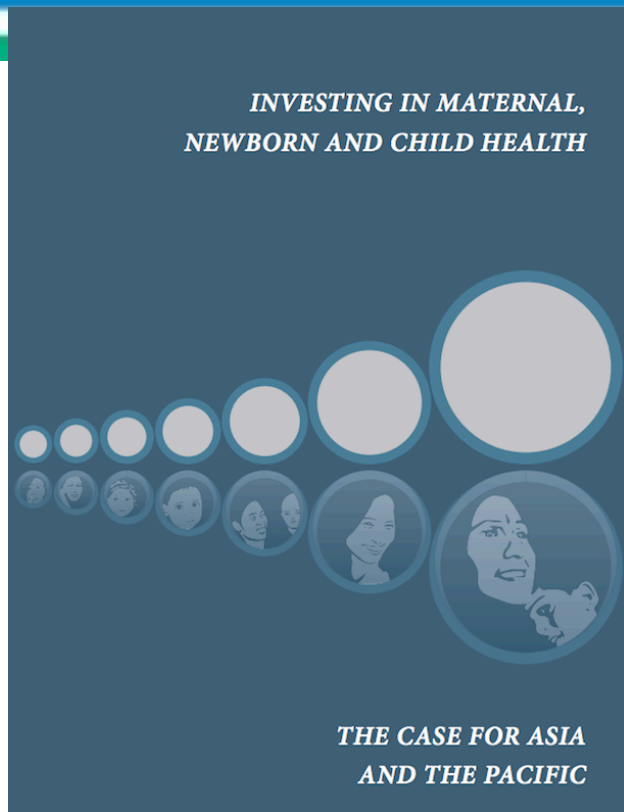
Methods used?

- Coverage guided decision making with budget constraint
- Impact guided decision making with budget constraint
- Short-term 1 year
- Medium term focus (1-10 years)
- Long term focus (10+ years)
- Most measure quantities and prices associated with activities

Types of outputs from these tools

- Average cost per intervention
- Total cost
- Scale up cost
- Funding gap
- Resource bottleneck
- Coverage
- Impact on health outcome
- Budget
- Summary table of costs and/or benefits
- Graphs

Other analyses conducted with costing tools



The Lancet Commissions

GLOBAL HEALTH 2035 THE LANCET

Global health 2035: a world converging within a generation

Dean T Jamison*, Lawrence H Summers*, George Alleyne, Kenneth J Arrow, Seth Berkley, Agnes Binagwaho, Flavia Bustreo, David Evans, Richard G A Feachem, Julio Frenk, Gargee Ghosh, Sue J Goldie, Yan Guo, Sarjeev Gupta, Richard Horton, Margaret E Kruk, Adel Mahmoud, Linah K Mohohlo, Mthuli Neube, Ariel Pablos-Mendez, K Srinath Reddy, Helen Saxenian, Agnes Soucat, Karen H Ulltveit-Moe, Gavin Yamey

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This online publication has been corrected. The corrected version first appeared at thelancet.com on Jan 17, 2014
See Comment pages 1859, 1861, e33, e34, e36, and e38
*Denotes co-first authors
See Online for video infographic
Department of Global Health,
University of Washington,
Seattle, WA, USA
(Prof D T Jamison PhD); Harvard
University Cambridge MA

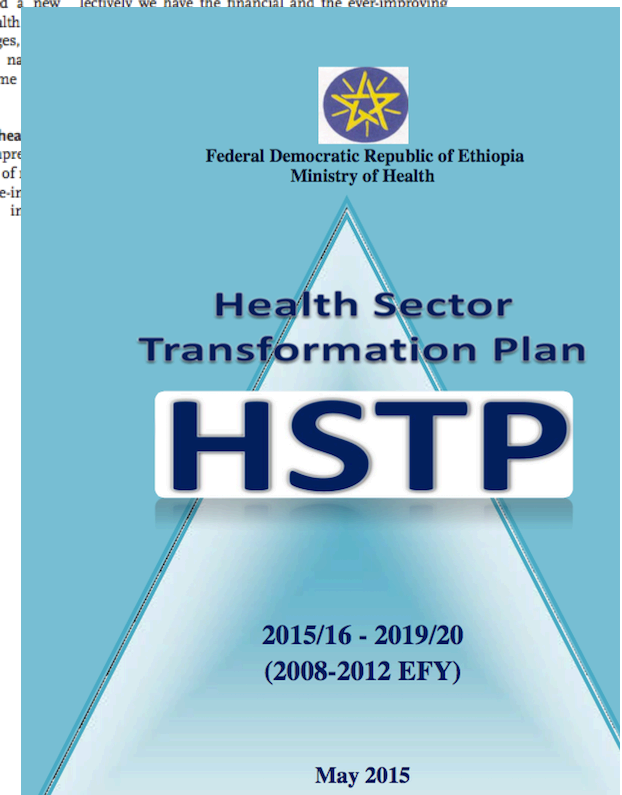
Executive summary
Prompted by the 20th anniversary of the 1993 World Development Report, a *Lancet* Commission revisited the case for investment in health and developed a new investment framework to achieve dramatic health by 2035. Our report has four key messages, accompanied by opportunities for action by governments of low-income and middle-income countries and by the international community.

A "grand convergence" in health is achievable within our lifetimes
A unique characteristic of our generation is that collectively we have the financial and the ever-improving

There is an enormous payoff from investing in health
The returns on investing in health are impressive. Reductions in mortality account for about 11% of economic growth in low-income and middle-income countries as measured in their national income accounts.

Tools used by:
WHO, UNAIDS

Commissions, eg Lancet commission on Global Health 2035 which estimated cost to scale up interventions to lower mortality rates in developing countries. This may be academic or research organizations who do the work. National governments use tools in their health sector strategic planning—either MOH staff or consultants



THANK YOU

- WHO Guide summarizing available costing tools:

http://www.who.int/pmnch/knowledge/publications/costing_tools/en/

msharma1@uw.edu