The Leadership Development Process

Becoming a Resonant Leader

Leadership Development

Leadership Development Assumes

- We can learn leadership skills
- The individual is the target
- There are many leadership roles in our lives

Elements of a Successful Developmental Experience

- Assessment: Provides clarity about needed Changes (behavior, skills, attitude)
- Challenge: Opportunity to experiment and Practice new (behavior, skills, Attitudes)
- Support: Confirmation and clarification of lessons learned

Here she goes again...

- How many times do we have to hear this?
- Doesn't she know we are bright, intelligent and capable people?

How the Brain Impacts Learning

- Neo-Cortex: Center for Analytical and Technical Ability
 - Associative mode of learning is quicker; more efficient
 - Concepts often learned by simply reading or watching

- Limbic Brain: Governs feelings, impulses and drives
 - Requires re-learning deeply ingrained habits
 - Slower and less efficient
 - Requires more practice and repetition

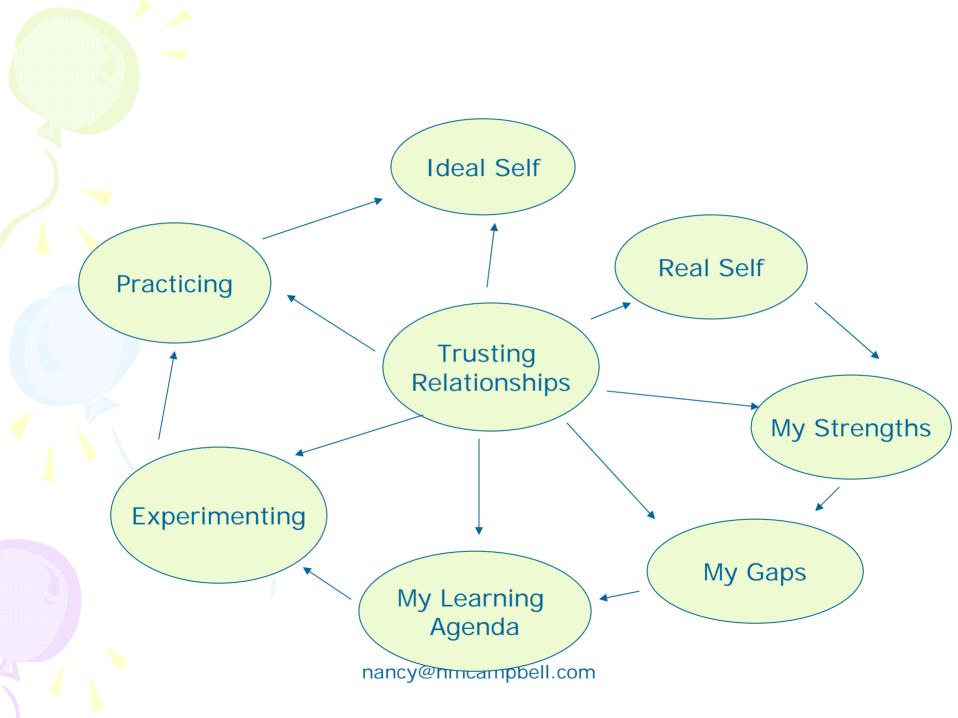
We all suffer from CEO's Disease

Requirements for Effective Leadership Development

 Self-Directed: Intentionally strengthening or developing an aspect of who you are or want to be

Requires

- Strong Image of ideal self
- Accurate Image of real self



The Ideal Self

- Who do you want to be?
- What do you want in your life and work?

What are you seeing about yourself?

 In your journals you have been observing and reflecting about the leaders you are experiencing

 What two things have you learned about your own leadership from this experience?

Your Typical Day Five Years from Now

- Imagine what a typical day will be like for you five years from now?
- Choose a particular day
- Write a letter to a dear and trusted friend telling them what this day is like

Personal Mission

 We write these to clarify who our ideal self is and to serve as a guide for our progress

Future Goals

- Build on your strengths
- Goals must be your own, not those imposed by others
- Plans need to be flexible
- Make it manageable
- Match your learning style

Your Leadership Development Plan

Elements

- Personal Mission
- Values
- Strengths
- Development Needs

Your Leadership Development Plan

Elements

- Vision
- Broad Goals
- Action Steps
- Affirmations
- Support System

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Assessing Your Real Self

- If you have completed Skillscope:
 - Find a partner and
 - Identify for your partner two of your identified strengths that most surprised you
 - Identify for your partner two of your identified weaknesses that most surprised you

Assessing Your Real Self

- If you have not completed Skillscope:
- Find a partner and
 - Identify two areas that you think will be identified as strengths
 - Identify two areas that you think will be identified as development needs

SKILLSCOPE 15 Skills Clusters

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- 1. Getting Information, Making Sense of It
- 2. Communicating Information, Ideas

Decision Making

- 3. Taking Action, Making Decisions
- 4. Risk-Taking, Innovation
- **5.** Administrative/Organizational Ability
- 6. Managing Conflict; Negotiation

Interpersonal

- 7. Relationships
- 8. Selecting/Developing People
- 9. Influencing, Leadership, Power
- 10. Openness to Influence; Flexibility

Personal Resources

- 11. Knowledge of Job, Business
- 12. Energy, Drive, Ambition

Effective Use of Self

- **13.** Time Management
- 14. Coping with Pressure, Adversity, Integrity
- 15naSel@managementnSelf-insight, Self-development

Top 10 Reasons for Rejecting Feedback

- 10. My job makes me act that way; I'm really not like that.
 - 9. This was just a bad time to do this.
 - 8. All my strengths are right, but my weaknesses aren't.
 - 7. Some one really has it in for me.
 - 6. I used to be that way, but I've changed recently.
 - 5. Nobody understands what I am going through.
 - 4. This must be someone else's report.
 - 3. My raters didn't understand the questions.
 - 2. They're just jealous of my success.
 - 1. It is all accurate, but I just don't care!

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- Conceptual
 - -Read
 - Take workshops
 - Move from performance improvement to learning agenda

- Low-Risk Practice
 - Practice outside the workplace
 - Practice in safe ways within the workplace
 - Match role to situation

- Hands-On Experience
 - Take on new assignments that stretch you

- Reflective Analysis
 - Pay Attention to your normal work activities
 - -Observe yourself
 - Ask for feedback from others

Summary

- Leadership is a developmental process
- The most effective leaders strive to understand their real and ideal selves
- Effective leaders understand that they have limitations that if acknowledged and understood can be effectively addressed
- Effective leaders develop their personal and social competencies as well as their technical and conceptual

We should take care not to make the intellect our god.

It has, of course, powerful muscles, but no personality.

It cannot lead

It can only serve.

Albert Einstein

The Challenge for Leaders

The Key is in **Balancing** *Task* and *Relationship*

Remember

Knowing one's true self is the first task of a leader.

--Nisargadatta Maharaj Indian spiritualist